AJAO, OLUMIDE HAQI

09068359284 | Oregun Ikeja, Lagos State, Nigeria |
ajaoolumide8@gmail.com
https://www.linkedin.com/in/ajao-olumide-7b40b42bb

DATE OF BIRTH: 10TH OF MAY, 2001.

PROFESSIONAL SUMMARY

An Agricultural Engineer with a passion for innovative solutions and sustainability. Possess collaboration and team engagement skills. Excited to contribute to a dynamic company's mission to improve productivity. I have good interpersonal skills, and am keen and very willing to learn and develop new skills while adding value to the company.

EDUCATION

University of Ilorin, Kwara State, Nigeria **Oct 2017 – Oct 2023**

B. Eng. in Agricultural and Biosystems Engineering
- Second Class upper

SKILLS

-Computer skills: Microsoft Office and Processing with Python.
-Languages: Fluent in English and Yoruba.
- Equipment Maintenance: welding and fabrication, instrumentation
- Reason and problem solving skill
- Maths Skill
- Research skills
- Management skill
- Communication skill
- Interpersonal skill

INDUSTRIAL EXPERIENCE

- **Customer Service Representative:** JETA LIMITED **July 2016 – Feb 2017**
  - Responsible for solving and managing clients complains
  - Responsible for providing customer supports and ensuring customer satisfaction
- **Student Intern:** National Centre for Agricultural Mechanization **Nov 2021- May 2022**
  - Participated in the repair of tractors and power machinery
  - Participated in the repair and maintenance of grazing machines (mowers)
  - Collaborated in the design of agricultural machineries
  - Participated in the design of a biofuel generation plant

- **Student Intern:** Jide Heavy duty & machinery maintenance company, Nigeria **July-Oct, 2022**
    - Participated in the Maintenance of a bull dozer and forklifter engine
    - Participated in the replacement of fuel pump
    - Participated in the overhauling of a six cylinder engine

- **Customer Service Representative:** ISON Business Process outsourcing (MTN) **Feb - August, 2024**
    - Responsible for providing customer supports, ensuring customer satisfaction and delivering excellent customer Service
    - I act as a first point of contact to handle inquiries, resolve complaint, and provide information about the company's product and services through phone, email or chat.

- **Sales Executive Role: Axa Mansard Insurance Sept 2024 – August 2025**
    - I identify client needs and matching them with a portfolio of insurance, health and investment products.
    - I identify new business opportunities through market research, cold calling and following up on "warm" leads provided by marketing.
    - Responsible for maintaining accurate customer records in CRM databases (like process maker) and providing weekly or monthly sales reports to managements.

- **General Maintenance Technician Role: SUMAL FOODS(YALE FOODS) August 2025 – Dec 2025**
    - Responsible for ensuring production efficiency and infrastructure safety
    - Troubleshooting and resolving mechanical malfunctions in auxiliaries and production machinery.
    - Performing routine, reactive, and preventive maintenance on machine and equipment.

RESEARCH AND TEACHING EXPERIENCE

- **Undergraduate Research Project**: –Calibration of an imported Gun sprinkler under dry season vegetable production. – Supervisor's name: DR K.O Yusuf
- **Academic Tutor.** **Jan 2022- August 2023**
    - Provided academic materials for students of all levels in engineering.
    - Mentored new students directly and achieved success.

CONFERENCES ATTENDED

- 1st Faculty of Engineering & Tech international conference (FETiCON). Sept, 2023, University of Ilorin.

PROFESSIONAL MEMBERSHIP

- Nigerian Institute of Agricultural Engineer
- American Society of Agricultural and Biological Engineers

REFEREE

Will be provided on request