

AKALEFU JULIANAH

Address: No. 60, Lateef Bello Street, off Igando Lagos State

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CAREER OBJECTIVE

A creative and diligent individual with strong interpersonal and communication skills, committed to excellence and continuous growth. I aim to contribute effectively to the success of a forward-thinking organization by delivering quality results, promoting innovation, and achieving set goals with minimal supervision.

PERSONAL INFORMATION

Date of Birth: 24th July, 1999

Sex: Female

Marital Status: Married

Nationality: Nigerian

State of Origin: Imo State

L.G.A: Owerri North

Religion: Christianity

EDUCATIONAL QUALIFICATIONS

LASPOTECH, Ikorodu, Lagos State

National Diploma in Mass Communication (ND) 2017 – 2019

Internal World Christian School

First School Leaving Certificate (FSLC) 2005 – 2009

Epe Girls Grammar School

O' Level Certificate (NECO) 2009 – 2015

WORK EXPERIENCE

Sales Representative

2025 – 2026

VIVO Company, Ikeja, Lagos

- Maintaining in-depth knowledge about products and services
- Identifying prospective customers and converting leads
- Contacting existing customers to discuss ongoing needs or reactivate buyers
- Demonstrating how products and services offer solutions for clients
- Negotiating prices, terms and other elements of sales agreements

- Attending trade shows and networking events

Sales & Marketing Representative

2023 – 2025

Oraimo, Ikeja, Lagos

- Promoted and marketed Oraimo phone accessories across key retail outlets.
- Assisted customers in selecting suitable products while ensuring excellent after-sales service.
- Supported the achievement of monthly sales targets through effective communication and teamwork.

Sales Staff

2019 – 2023

Oluseun Pharmacy

- Provided quality customer service and managed product sales transactions.
- Monitored inventory, organized product displays, and ensured timely restocking.
- Contributed to daily operational efficiency and customer

SKILLS AND ABILITIES

- Excellent communication and interpersonal skills
- Enthusiastic and passionate towards work
- Strong ability to work independently and under minimal supervision
- Reliable team player with strong organizational and multitasking
- Good communication skills

HOBBIES

Reading, Cooking, and listening to music

REFEREE

Mr. Moradeyo Hammed

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