

AKEREJAH RICHARD JOLAOLUWA

No. 13 Ibrahim Street, Sango Ota. Ogun State.

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Mobile: 0906 427 0968

Objective:

I am highly articulate, confident and persuasive team builder, able to motivate and communicate to achieve exceptional business performance. Dependent and reliable in supporting and enabling team effort to produce genuine long-term sustainable development through excellent interpersonal skills, persistent and flexible approach to the mutual beneficial achievement of business plans and personal goals.

Personal Data:

Date of Birth: 17th of February, 1992
Sex: Male
Marital Status: Married.
Nationality: Nigerian
State of Origin: Edo state.

Education Qualification:

- **The Bells University**
Otta, Ogun state.
BEng, Mechanical Engineering 2024
- **Federal college of agriculture**
Moor plantation, Ibadan Oyo state
HND, Agricultural Engineering 2016
- **Winfield High School**
Oniireke, Ibadan, Oyo State.
National Examination Council. 2007
- **All Saint Church School**
Jericho, Ibadan, Oyo State.
Primary School Certificate 2000

Work Experience:

- **Dominion Merchant Bank,**
2nd floor WEMA bank building,
Maryland, Lagos state.
Wealth Manager

2026 till date.

Responsibilities

- Mobilize funds and deposits from high-net-worth individuals, corporates, and institutional clients. Acquiring new clients and building strong, long-term client relationships.
- Developing and maintaining a pipeline of prospective investors and clients.
- Promoting the company's investment and wealth management products.
- Meeting assigned deposit mobilization, AUM, and revenue targets.
- Leveraging personal and professional networks to generate new business opportunities. Maintaining strong relationships with existing clients and identifying opportunities for additional investments.

- **Guarantee Trust Bank,**
Challenge Branch,
Ibadan, Oyo State
Relationship Manager

2024 – 2026

Responsibilities:

- Build acquisition of fixed and retail deposits funds, building/managing client's portfolio, term deposits solutions, and achieving of new set deposit targets with excellent client service.

- **Guarantee Trust Bank,**
Central Processing Center,
Lekki, Lagos August,
CIS officer

2019 – 2024

Responsibilities:

- Specialized in product management, customer service support via mail or phone calls, data collation, data management, BVN Validation/enrolment and data processing.

▪ **Sholly Global Developments And Investment Co, Ltd.**

Agabra Branch, Ogun State, Nigeria

Logistics Manager (HSM)

2018 - 2019

Responsibilities

- Overseeing the movement, distribution and storage of goods and materials nationwide.
- Controlling the flow of incoming materials and outgoing finished products to ensure customers receive products on time.
- Overseeing ware house, inventory control, material handling, customer service, transportation and planning workers.
- Hiring, training and evaluation of employees.

Professional Membership

- **Nigeria Institute of Management**

2017

IT Skills:

- Confident in Microsoft Word, Microsoft Power Point, Intermediate in Microsoft Excel.
- Experience in Social media feeds and web content

Interests and Personal Attributes

- Literature | Management | Administration | Technology
- Extensive readings in business management strategies, process engineering and organizational structure and restructuring.

Referees:

Pastor James Adeleye

PHCN, Ibadan

Maintenance and Repair Department

Tel: 08035379982.

Comrade Sam. O. Oluwafemi

Asst. Sec. Mobil PTD OF Nupeng,

Apapa, Lagos State.

Tel: 09047017714