

ALABI RAMAT ENIOLA

 Lagos, Nigeria |  ramatalabi86@gmail.com |  +234 816 842 2363
 LinkedIn: Alabi Ramat |  GitHub: Ramatulahi

PROFESSIONAL SUMMARY

Dynamic and versatile Growth & Operations enthusiast with hands-on experience in leading teams, executing outreach strategies, coordinating sponsorships, and driving community engagement. Proven track record in product management, technical collaboration, and organizing impactful student-led initiatives. Passionate about bridging innovation, growth, and tech-driven solutions. Adept at using collaboration tools to manage stakeholders and optimize results in fast-paced environments.

EDUCATION

University of Lagos (UNILAG)
B.Sc. Systems Engineering
Expected Graduation: 2028

SKILLS & TOOLS

- Growth & Ops: Outreach, Onboarding, Strategy Development, CRM, Community Engagement.
- Project Management: Notion, Trello, Google Workspace, Airtable, Asana.
- Product Management: Roadmapping, Feedback Loops, Feature Prioritization.
- Tech: Python, Canva, Microsoft Excel, Typeform, Figma.
- Soft Skills: Communication, Leadership, Initiative, Team Collaboration, Research.

EXPERIENCE

Deputy Team Lead, Sponsorship & Finance

Engineering Ladies Initiative (ELI)

October 2024 – July 2025

- Co-led the sponsorship and finance department, collaborating with senior reps and the team lead to manage budgeting and outreach efforts.
- Contributed to securing strategic partnerships and managing financial logistics during tech and empowerment events.
- Helped structure sponsor decks and internal documentation for donor engagement.

Team Lead, Outreach & Recruitment

Hult Prize UNILAG | Dec 2024 – April 2025

- Spearheaded recruitment campaigns and organized outreach events, increasing awareness and participation across faculties.
- Managed a recruitment team of 10+, created onboarding processes, and monitored application inflows.
- Worked with the media and partnerships team to enhance program visibility.

Growth & Community Manager (UNILAG Chapter)

Plearnity Africa | April 2025 – Present

- Leading community onboarding and engagement strategies for student innovators.
- Hosting weekly check-ins and using analytics tools to measure growth KPIs across student cohorts.
- Supported event planning and post-program feedback loops.

Co-Lead

PyClub UNILAG | Present

- Supporting event planning, communication with sponsors, and facilitating beginner-friendly Python sessions.
- Coordinated with industry speakers and maintained the club's digital channels.

Co-Lead

LinkedIn Local UNILAG | Present

- Building a professional student network on LinkedIn, hosting workshops, and promoting digital branding.
- Collaborating on outreach to attract mentors, speakers, and career panels.

Host – Ask Me Anything (AMA) Session

Association of Systems Engineering Students (ASES UNILAG) | 2024

- Organized and moderated an interactive AMA session with senior engineers and alumni.
- Created and distributed post-event surveys to measure impact.

Technical Product Manager (Intern)

Avzdat Technologies | Present

- Worked with the sponsorship team to integrate growth-focused features in the MVP phase.
- Documented product vision, developed feature briefs, and managed a Notion-based roadmap.
- Actively participated in cross-functional team sprints.

Founder & Hackathon Team Lead

Various Innovation & Tech Hackathons

2024 – Present

- Led multiple hackathon teams from ideation to final pitch across local and international competitions.
- Coordinated team responsibilities, developed project timelines, and ensured solution delivery under tight deadlines.
- Notable project: Local Job Finder App, addressing unemployment gaps by connecting skilled locals to nearby jobs.

CERTIFICATIONS

Product Management Certification – Ladies in Tech Africa (2024)

Leadership Development Program – YDLP(2025)

AWARDS

Best in Leadership – Rubies Technologies