

ADEMUWAGUN ESTHER AYOMIDE

Email: ademuwagunesther07@gmail.com | Tel: 08168295741 | Lagos, Nigeria

LinkedIn: [linkedin.com/in/ademuwagun-esther-ayomide-a741212a4](https://www.linkedin.com/in/ademuwagun-esther-ayomide-a741212a4)

EDUCATION

University of Lagos, Nigeria – B.Sc. Business Administration (Second Class Upper Division) 2026

Completed a Bachelor's degree in Business Administration with a strong foundation in business operations, management, communication, and organizational practice.

WORK EXPERIENCE

SEO & Associates Consulting – Sales Representative, Lagos, Nigeria | Feb 2026 – Present

Respond to client inquiries and provide accurate information about company services, maintaining professional client communication.

Build and maintain relationships with prospective and existing clients through consistent communication and follow-ups.

Conduct online research and outreach to identify prospective clients and business opportunities.

Generate leads through outreach, referrals, database follow-ups, and other prospecting activities.

Maintain and update client information and sales documentation to support effective business development.

Collaborate with colleagues to support sales activities, client retention, and achievement of performance targets.

EEG Ventures – Sales Manager, Ijebu-Ode, Ogun State | 2020 – 2022

Managed daily sales operations and supported customer service delivery.

Maintained customer relationships and supported sales activities to achieve business objectives.

Global Impact Schools – Teacher, Ijebu-Ode, Ogun State | 2022 – 2023

Delivered lessons and supported student development, engagement, and effective classroom activities.

Communicated with students and colleagues while managing multiple responsibilities and maintaining organized records.

Chioma Gbaruko & Co – Receptionist, Ijebu-Ode, Ogun State | 2019 – 2020

Managed front-desk operations and handled client inquiries professionally.

Supported administrative activities, communication, and day-to-day office coordination.

LEADERSHIP & VOLUNTEER EXPERIENCE

Project/Entrepreneurship Leadership – MSA Student Entrepreneurship Program (SEP) 4.0 & 5.0

Coordinated training, communication, welfare/logistics support, and entrepreneurship activities for student participants.

Worked with team members and participants to ensure activities were organized and delivered effectively.

PROFESSIONAL CERTIFICATIONS

Associate Accounting Technician (AAT) – Institute of Chartered Accountants of Nigeria (ICAN), Accounting Technicians Scheme West Africa (ATSWA) | Completed

Customer Service & Client Relations Courses

CIPM Professional Examination | Ongoing

ICAN Professional Qualification | Ongoing

RELEVANT SKILLS

Technical Skills: Microsoft 365/Office, Microsoft Excel, Microsoft Word, Google Workspace, Google Sheets, Basic Data Analysis, Internet Research, Client Database Management

Other Soft Skills: Project Management, Communication, Interpersonal Skills, Customer Service, Project Coordination, Problem Solving, Teamwork, Time Management, Attention to Detail

Interests: Business Administration, Accounting, Data Analytics, Sales, Client Relations, Entrepreneurship

NYSC STATUS

Awaiting NYSC Call-Up