

BABALOLA OLUWAPAMILERINAYO

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PROFESSIONAL SUMMARY

A hardworking, confident, and customer-focused sales professional with **3 years of experience** as a Sales Representative and Sales Executive at Ikeja Computer Village. Strong communication, sales, and customer relationship skills, with the ability to understand customers' needs and provide excellent customer service. A dedicated team player who is willing to learn, grow, and contribute positively to the success and growth of an organization.

WORK EXPERIENCE

SALES REPRESENTATIVE / SALES EXECUTIVE

Ikeja Computer Village, Lagos | 2023 – 2026

- Attended to customers professionally and provided excellent customer service.
- Communicated effectively with customers and understood their needs.
- Built and maintained strong customer relationships.
- Assisted customers with product enquiries and purchasing decisions.
- Promoted and sold products to customers.
- Handled customers' questions and concerns professionally.
- Worked effectively with colleagues as part of a team.
- Assisted in achieving sales and business goals.

EDUCATION

SENIOR SECONDARY SCHOOL CERTIFICATE (SSCE)

Ikeja Senior Grammar School

JUNIOR SECONDARY SCHOOL CERTIFICATE (JSCE)

Junior Secondary School Education

FIRST SCHOOL LEAVING CERTIFICATE (FSLC)

Primary School Education

KEY SKILLS

- Customer Service
- Customer Relationship Management
- Teamwork
- Problem Solving
- Working Under Pressure
- Sales & Marketing
- Excellent Communication
- Negotiation
- Product Knowledge
- Fast Learning & Adaptability

CAREER OBJECTIVE

To obtain a position in a reputable organization where I can utilize my sales, communication, and customer service skills to contribute to the growth of the company while developing my professional knowledge and career.

REFERENCES

Available upon request.