

# **DARLINGTON NWAEZE, MBA (In View)**

## **Executive Operations & Business Growth Leader**

 Abuja, Nigeria  07035773955  darlingnwaeze@gmail.com

### **EXECUTIVE PROFILE**

Executive Operations & Business Growth Leader with over 14 years of progressive leadership experience driving operational excellence, business transformation, financial stewardship and organisational growth across the security, technology, construction, real estate, banking and corporate services sectors.

Successfully led operational teams of over 400 personnel across 19 operational locations, managed operational portfolios exceeding ₦6.5 Billion, held full Profit & Loss responsibility and partnered directly with Chief Executive Officers to improve organisational performance, governance and profitability.

Experienced in designing operational systems, implementing performance measurement frameworks, managing procurement and logistics, overseeing budgets, leading multidisciplinary teams, improving operational efficiency and delivering executive-level reporting that supports informed strategic decision-making.

Recognised for developing practical solutions to complex operational challenges while maintaining high standards of accountability, compliance and customer satisfaction.

### **EXECUTIVE LEADERSHIP SNAPSHOT**

#### **Leadership Experience**

14+ Years

#### **Largest Team Managed**

400+ Employees

#### **Operational Locations**

19

#### **Operational Portfolio**

Over ₦6.5 Billion

#### **Major Projects Supported**

₦7 Billion+

#### **Reporting Line**

CEO / Managing Director

#### **P&L Responsibility**

Full Operational Responsibility

## **CORE COMPETENCIES**

Operational Leadership • Strategic Planning • Business Operations • Financial Management  
Budget Planning • Cost Centre Management • P&L Accountability • KPI Development  
Performance Management • Business Process Improvement • Risk Management  
Project Management • Procurement • Contract Administration • Executive Reporting  
Staff Supervision • Human Resource Coordination • Vendor Management  
Logistics Management • Corporate Administration • Stakeholder Engagement • Data Analysis  
Microsoft Excel • Performance Reporting

## **PROFESSIONAL EXPERIENCE**

EIB Stratoc Limited - General Manager | March 2026 – May 2026 | Abuja

EIB Stratoc Limited – Deputy General Manager | Sept. 2025 – Feb. 2026 | Abuja

EIB Group – Group Admin. Manager | Aug. 2025 – Sept. 2025 | Abuja

### **Key Responsibilities**

- Provided executive leadership for nationwide security operations supporting critical national infrastructure.
- Directed operational activities across 19 operational locations with responsibility for over 400 employees, including civilian and military personnel.
- Managed operational expenditure exceeding ₦4.5 Billion while ensuring financial discipline and operational efficiency.
- Reviewed monthly operational and financial performance reports before submission to executive management.
- Approved operational expenditures and ensured compliance with approved budgets.
- Developed executive reporting templates that improved operational visibility and management decision-making.
- Implemented staff performance monitoring systems and strengthened accountability across operational teams.
- Managed recruitment, deployment and supervision of operational personnel.
- Led procurement activities and vendor engagement for operational requirements.
- Developed operational procedures and reporting standards that improved consistency across multiple operational sites.
- Worked directly with executive management on organisational strategy, risk mitigation and operational planning.

### **Key Achievements**

- Successfully coordinated operations across 19 nationwide locations.
- Led over 400 personnel while maintaining operational effectiveness.
- Improved executive reporting and operational performance monitoring.
- Strengthened financial governance through effective expenditure control.
- Enhanced operational accountability through structured reporting frameworks.

## **TECHNOLOGY HOUSE LIMITED**

Senior Manager, Projects & Logistics | Jan. 2018 – March 2025 | Abuja

Business Development Manager | Nov. 2015 – Dec. 2017 | Abuja

### **Key Responsibilities**

- Reported directly to the Managing Director.
- Managed projects, procurement, logistics and administrative operations.
- Supervised more than 30 employees across multiple business locations.
- Managed operational budgets exceeding ₦2 Billion.
- Held full Profit & Loss responsibility.
- Prepared monthly operational and financial performance reports.
- Approved procurement requests and operational payments.
- Coordinated project planning, contractor mobilisation and project implementation.
- Developed operational systems that improved efficiency and accountability.
- Managed supplier relationships and negotiated procurement contracts.
- Supported corporate strategy implementation across multiple business units.
- Participated in executive decision-making regarding investment opportunities and operational improvements.

### **Real Estate & Construction Experience**

Part of the team responsible for developing a 10-unit luxury terrace estate in Katampe, Abuja.

#### **Responsibilities included:**

- Assisting in project budgeting
- Negotiating land purchases on behalf of the CEO
- Supervising contractors
- Coordinating architects and engineers
- Managing procurement
- Approving contractor payments
- Liaising with government agencies
- Coordinating project documentation

### **Business Development Achievements**

- Contributed to the successful execution of projects including:
- World Bank-assisted Nigeria Social Safety Net Coordinating Office (NASSCO) project valued at approximately ₦800 Million.
- Nigeria Export Processing Zones Authority (NEPZA) fibre optic project valued at approximately ₦1.2 Billion.
- Ministry of Defence secondary school construction project valued at over ₦5 Billion.

## **PAGATECH NIGERIA LIMITED**

**Business Development Executive** | 2014 – 2015 | Abuja

### **Key Responsibilities**

- Coordinated client relationship management.
- Prepared business reports and presentations.
- Maintained customer records and documentation.
- Managed administrative support for sales activities.

## **NATIONAL ASSOCIATION OF MICROFINANCE BANKS (FCT CHAPTER)**

**Secretariat Manager / Logistics Officer (Part-Time)** | 2013 – 2014 | Abuja

### **Key Responsibilities**

- Coordinated day-to-day office administration.
- Managed budgeting, records management and documentation.
- Organized conferences, meetings and training programmes.
- Coordinated travel arrangements and event logistics.
- Supervised office personnel.
- Prepared official correspondence, reports and meeting minutes.
- Maintained office assets and administrative records.
- Ensured compliance with workplace health and safety requirements.

## **FUTURE GROWTH MICROFINANCE BANK**

**Head, Marketing, Risk Management & Compliance** | 2011 – 2014 | Abuja

### **Responsibilities included:**

- Business Development
- Deposit Mobilisation
- Loan Marketing
- Corporate Account Management
- Relationship Management
- Revenue Growth
- Marketing Strategy
- Customer Acquisition
- Financial Reporting

## **EDUCATION**

MBA (Management Science) (In View)

PGDE – Social Science Education

Higher National Diploma (HND), Banking/Finance

National Diploma (ND), Banking/Finance

## **PROFESSIONAL DEVELOPMENT**

- Project Management
- Procurement & Contract Management
- Health, Safety & Environment (HSE)
- Facilitation & Corporate Training
- Microsoft Excel (Advanced)
- Microsoft Word
- Microsoft PowerPoint

## **TECHNICAL SKILLS**

Advanced Microsoft Excel

Proposal Writing

Performance Reporting

Operational Dashboards

Financial Analysis

Budget Monitoring

Procurement Systems

PowerPoint Presentations

## **SELECTED EXECUTIVE ACHIEVEMENTS**

- Led operational teams exceeding 400 personnel.
- Managed operational portfolios valued above ₦6.5 Billion.
- Held full Profit & Loss responsibility.
- Reported directly to CEOs and Managing Directors.
- Improved operational reporting systems.
- Implemented accountability and performance monitoring frameworks.
- Managed procurement, logistics and vendor performance.
- Coordinated multi-location operations across Nigeria.
- Supported delivery of projects valued above ₦7 Billion.
- Participated in strategic real estate development projects.
- Successfully managed multidisciplinary teams in security, technology, construction and banking.