

Deborah Uzoma

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Sales Representative

Results-driven Sales Representative with experience in customer engagement, product promotion, and closing sales deals. Skilled in identifying customer needs, building lasting relationships, and delivering tailored solutions that drive business growth. Proven ability to meet targets while maintaining high levels of customer satisfaction. Also experienced in handling administrative tasks and ensuring smooth day-to-day sales operations.

WORK EXPERIENCE

Nibiru industrial company (Green Shield Safety)

12/2025 – Present

An industrial manufacturing company focused on the Western Africa market

Sales Representative • Internship

Nigeria

- Engaged with prospective and existing customers to understand their needs and recommend suitable products
- Promoted and marketed company products to drive sales growth
- Built and maintained strong customer relationships to encourage repeat business
- Negotiated and closed sales deals to meet or exceed targets
- Handled basic administrative tasks, including record-keeping and customer follow-ups

Careerdemy

03/2024 – 08/2024

Data Analyst Trainee

Lagos State, Nigeria

- Completed a 6-month intensive Data Analytics program focused on business intelligence and cloud-based data solutions.
- Gained hands-on experience with **Microsoft Azure Cloud Services, Azure SQL Databases, Power BI, and Microsoft Excel** for data cleaning, modeling, and visualization.
- Applied analytical techniques to interpret datasets and present insights using interactive dashboards.

Mactee Communications

01/2015 – 11/2017

Office Assistant • Full-time

Lagos, Nigeria

- Processed and issued daily sales receipts, ensuring 100% accuracy in customer billing.
- Maintained detailed inventory logs for all incoming and outgoing products, reducing stock discrepancies by 10%.
- Supported daily office operations by organizing documents and tracking supplies.

EDUCATION

BSC in B.Sc. Environmental Management and Toxicology

Michael Okpara University of Agriculture

Nigeria • 09/2017 – 09/2022

CERTIFICATIONS

AI Career Essentials

07/2024 – Present

alx_africa

SKILLS

Attention to Detail, Communication, Customer Service, Data Entry, Excel, Google Sheets, Microsoft Word, PowerPoint, Problem Solving, Record Management, Time Management