

Omagbo Edwin Onoja

Store Personnel

CONTACT

09022398690/09047786691
edwinonoja99@gmail.com
No7 Alhaji Street Ojubode,
Ikorodu Lagos State

SKILLS

Communication

Leadership

Teamwork

Problem Solving

Negotiation

Time Management

Creativity

Adaptability

Critical Thinking

Project Management

PERSONAL INFO

Gender : Male
Nationality : Nigeria
Marital Status : Single
Religion : Christian

LANGUAGES

English

INTEREST

Skill Learning
Technology
Reading
Teamwork

PROFILE

A results-oriented Business Developer with a proven track record of driving revenue growth and market expansion through strategic partnerships and innovative sales initiatives. Leveraging exceptional negotiation skills and a deep understanding of market dynamics, I consistently identify and capitalize on lucrative opportunities. My strength lies in building and nurturing strong client relationships, fostering collaborative environments, and exceeding ambitious business objectives. I am adept at translating complex business needs into actionable strategies that deliver sustainable commercial success.

WORK EXPERIENCE

- Tito Yoghurt Company Ltd, Makurdi Benue State** 2021-2022
Business Developer
*Generate Customers Order. *Visit Customer and Potential Clients regularly *Meet agreed Sales/revenue Targets *Build An Maintain Strong Relationship With Existing an Potential Customer *Identify and develop New business Opportunities
- Vicsum Private School,Omole Phase 2 Ojodu, Lagos State** 2022-2024
Class Teacher
*Delivered engaging lessons to diverse student groups, fostering academic growth and critical thinking. *Developed and implemented creative curriculum to meet learning objectives and student needs. *Achieved a 90% student pass rate through differentiated instruction and targeted support. *Cultivated a positive and inclusive classroom environment, promoting student well-being and collaboration.
- My Food By Hilda** 2024-Till date
Store Personnel
*Provided exceptional customer service, assisting shoppers with product selection and inquiries. *Managed inventory effectively, ensuring stock availability and accurate record-keeping. *Maintained a clean and organized store environment, enhancing the shopping experience. *Contributed to achieving sales targets through proactive engagement and upselling techniques.

EDUCATION

- Accountancy** 2017 - 2019
Benue State Polytechnic, Ugbokolo
- Leaving School Certificate** 2001 - 2007
RCM Primary School Ebu Agadagba,Benue State
- West African Examination Council** 2007 - 2013
St.Francis College, Otukpo Benue State
- National Diploma In Accounting** 2014 - 2016
Benue State Polytechnic, Ugbokolo Benue State

Problem Solving
Social Networking
Time Management

REFERENCE

Engr Agbo Philip Abba
Maintenance Manager
Nigeria Independent Petroleum
Company
philipagbo@gmail.com
Omagbo William
Assistant HOD Personal
Department,
Benue State Civil Service
omagbowilliam@gmail.com

Higher National Diploma in
Accountancy
Benue State Polytechnic Ugbokolo,Benue State. **2017 - 2019**