

# Emmanuel Babatunde Sanni

Business manager

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Satisfied with any work mode • Single



## Summary

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A brilliant business/sales manager with over four years experience. A well trained business operations and sales management expert who is knowledgeable about reconciling company's interests and customer's needs

## Skills

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### Desktop publishing , Graphic design

- Attention to detail
- Critical thinking
- Brilliant communication skill
- Supervisory skill
- Negotiation
- Persuasion

## Interests

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- Reading, trading and fixing things

## References

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**Olawale Samson**, CEO, Ghridcityenergy  
ghridcityenergies@outlook.com, 07033664594

## Professional Experience

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### Business/sales manager, Ghridcityenergy

2024 – Till Date  
Ajah

1. Supervises daily business activities
2. Monitors market trends, carry out market surveys to ascertain factors driving sales.
3. Develops good rapport with clients and communicates sales-boosting updates like incentives and discount.
4. Oversees inventory, tracks assets
5. Organizes and coordinates logistics and other dispatch arrangements.
6. Manages stock levels and warehouse efficiency
8. Recruits and supervises electricians, technicians and labourers for installation services.
9. Enforces safety protocols.
10. Reports performance data to upper management

### Business manager, Akins Business Ventures

2021 – 2024  
Ogun

- Records stocks
- Manages sales budget

- Develops and executes sales plan
- Meets periodic sales target
- Reports on sales activity
- Communicates with clients and gives update on available offers so as to boost sales
- Organizes delivery of goods purchased

**Dispatch Officer (NYSC), Purechem Industries Limited**

2019 – 2020

Ogun

- Proper analysis of way bill data
- Recording of way bill
- Preparation and documentation of returned damaged goods
- Supervision of loading
- Management of forklift operators
- Documentation of dispatched goods
- Stock inventory and documentation