

OLUWAGBEMI, EMMANUEL BLESSING

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WORKING EXPERIENCE

Talentta Africa

Project/Program Director

Feb 2025 – Present

- Provide strategic leadership and direction to Talentta Africa, overseeing vision execution, product development, and partnership growth across Africa's youth employability ecosystem.
- Led high-level negotiations and secured key partnerships with Jobberman, LSETF, Elite Talents, and Training Xpress to drive large-scale training, upskilling, and job placement initiatives.
- Spearheaded the successful acquisition of a 30,000-participant mobilization contract, positioning Talentta as a leading partner in workforce development and digital skills advancement.
- Developed and implemented partnership frameworks, aligning stakeholders' objectives with Talentta's mission to enhance youth employability and bridge the skills gap.
- Directed the design and execution of AI-powered personalized learning systems and workforce analytics to match talents with market-driven job opportunities.
- Engaged public and private sector organizations to expand Talentta's impact, drive policy collaborations, and attract investment in youth training and employment programs.
- Monitored partnership performance metrics and ensured accountability, growth, and measurable outcomes across all strategic alliances.

AG Mortgage Bank

Research Analyst (Consultant)

Apr 2024 – present

- Conduct comprehensive analysis of macroeconomic indicators, including GDP, focusing on high-growth regions: the top 10 states, South East, South West, South South, FCT, and North Central zones.
- Handle analysis of demographic trends to understand potential housing demand, Assessment of listed property development companies, REITs, and their performance and Analysis of real estate capital sources, funding opportunities, and competitive landscapes.
- Track competitors' interest rates for construction and mortgage products, monitoring government policies and support programs impacting the real estate, construction, and mortgage sectors.
- Analyze trends in the rental market to identify potential investment opportunities and risks

EMMVIRON

Lead Business Consultant

2020 – present

- Handled strategic partnership, generate new leads and negotiate pricing with clients.
- Recommend solutions based on market evaluation and analyzed datasets.
- Develop proposals, schedule meetings with clients and make outstanding presentation to win deals.
- Handle company's transactional data and make inference after analysis and evaluation.
- Handle Backend & Frontend Developer in development of website for company and clients.
- Develop C# database application software for a client.
- Conduct market research and analysis in order to develop a market intelligent report for client's decision making.
- Develop feasibility study from data gathered and analyzed.
- Led SEO, SEM & Social Media Ads campaign for clients.
- Identify & inform tech developers on necessary adjustment to be made to a client website.

FOUND Africa Technology (FAT)

People Operations/Performance Director

April 2023 – July 2024

- Successfully devised and executed comprehensive strategies to attract, nurture, and enhance high-caliber talent.
- Demonstrated exceptional leadership by overseeing and managing all facets of the company's human resources department, encompassing recruitment, orientation, training, and performance appraisal.

- Cultivated and nurtured a positive and engaging organizational culture that consistently reflected the company's core values and mission.
- Proactively identified and resolved employee satisfaction, morale, and retention concerns, ensuring a harmonious and motivated workforce.
- Spearheaded the development and implementation of robust diversity, equity, and inclusion initiatives, fostering an inclusive and equitable work environment.
- Collaborated effectively with fellow executives to devise and implement competitive compensation and benefits strategies that attracted and retained top talent.
- Diligently monitored the performance of C-level executives and facilitated continuous professional development for all employees, ensuring optimal productivity and performance across the organization.
- Managed the UNDP project as regards bringing on board over 50+ talents through UNDP's NJFP initiative.
- Handled operations & administrative duties to ensure that task assigned are optimally delivered.
- Led projects in the finance department prior the recruitment of another CFO.
- Major personnel for third party engagement of the organization.

FOUND Nigeria (A branch of FOUND Africa Technology)
Chief Operations Officer

December 2022 – March 2023

- Strategically defined and established the roles and responsibilities for 80% of the current employees at FOUND.
- Successfully recruited over 50% of the existing employees, ensuring a talented and diverse workforce at FOUND.
- Developed and implemented the organizational structure for FOUND, collaborating closely with the CEO.
- Conducted seamless onboarding processes, ensuring all employees were effectively assimilated into their respective functions and responsibilities within FOUND.
- Actively participated in more than 80% of the activities, both internal and external, contributing to the overall success of FOUND.
- Prepared and maintained essential documentation to facilitate smooth operations and enhance efficiency at FOUND.
- Demonstrated a strong presence in meetings by attending, contributing to, organizing, and scheduling over 80% of internal and external gatherings related to FOUND.
- Orchestrated effective coordination among all employees and managers, diligently monitoring their performance to drive productivity and achievement of deliverables.
- Successfully onboarded over 80% of employees to Partner Advantage, overseeing their timely completion of training.
- Served as a key decision-maker and trusted advisor to the CEO and other top executives, providing valuable insights and strategic guidance.
- Collaborated with the CEO and selected team members to establish an efficient sales channel, create impactful presentations, and develop effective email marketing strategies.
- Liaised with the marketing team to ensure seamless communication of all growth-related initiatives through various marketing channels, providing marketing expertise as needed.
- Worked closely with the CEO to establish the primary marketing survey form link, monitored survey campaign performance, and engaged with the team for improvements.
- Coordinated with departmental heads to streamline internal processes, optimizing efficiency and enhancing overall productivity at FOUND.

Otawise
Strategic Lead Consultant (Contract)

February 2023 – April 2023

- Developed a comprehensive strategic business plan for Otawise, resulting in the successful establishment of the organization.

- Utilized a holistic approach to analyze market dynamics, assess competitive landscape, and identify key growth opportunities.
- Collaborated with cross-functional teams to align business objectives and develop actionable strategies to achieve organizational goals.
- Regularly advised the CEO on the most effective approaches to address business challenges and optimize operational performance.
- Provided insights and recommendations on critical issues, leveraging a deep understanding of industry trends, market conditions, and best practices.
- Contributed to the development and execution of key strategic initiatives, enhancing the organization's competitive positioning.
- Led the end-to-end recruitment process for strategic positions, ensuring the identification and selection of top talent.
- Collaborated with hiring managers to define job requirements, design effective job descriptions, and create tailored recruitment strategies.
- Utilized diverse sourcing channels, conducted thorough candidate assessments, and facilitated streamlined interview processes to secure high-caliber hires.
- Conducted comprehensive market analysis and competitive research, identifying untapped customer segments and emerging market opportunities.
- Assessed customer needs, preferences, and purchasing behaviors to develop targeted marketing and sales strategies.

SEKIEL DRIVE

Business Analyst & Strategist

2019 – 2021

- Setup a database that allows the company store and keep track of data from daily business operation.
- Analyzed and developed visualization dashboards and reports showing results and addressing current company's pain point.
- Recommend solutions based on the critical evaluation of the market and analyzed data report.
- Develop IT solutions to automate some business processes.

UTIVA

Captain Cohort (Data Science Fellowship)

2021.

- Chair-lead both trainers & participants.
- Ensure smooth running of classes.
- Scheduling messages and canvassing participants.

EDUCATION

B.Sc – Environmental Management & Toxicology

Feb. 2015 – Sept 2021

Federal University of Agriculture, Abeokuta (FUNAAB).

(4.57/5.0 First Class Honours).

PROFESSIONAL CERTIFICATION & TRAINING

- **Complete Data Science Training: Mathematics, Statistics, Python, Advanced Statistics in Python, Machine & Deep Learning.** **2022**
Udemy.
- **Data Analytics: Big data analytics with SQL & Power BI** **2020**
Utiva Education.
- **Agile Project Management** **2020**
Vintage Centre for Leadership and Professional Development
- **Digital Marketing** **2020**
Google Digital Skills for Africa
- **Statistical Analysis with R software** **2019**
The Achievers Gathering (TAG NG).

DATA SCIENCE PROJECT

Profit, Brand & Location Analysis from International Breweries Data to make informed decisions using SQL.

- Github Link: https://github.com/theemmanuelfemi/sql_projects

SEMINAR ORGANIZED

- Collaborated with Degree Students' Association UNIBEN Lagos Campus to organize a training on introduction to project writing & analysis. This was done within the school premises in a hall dedicated by the SUG executives.
- Organized Project training session in collaboration with departmental executives of Science and technology UNILAG. The training session was tagged Undergraduate Project Training Masterclass.
- Organized a virtual three days project training event on the Overview of Research and Project Writing. Students in more than 128 departments attended in about 38 institutions in Nigeria.
- Part of the major organizers of Ogun Business Summit 1.0 and 2.0.

COMMUNITY SERVICE

- **Operation Clean-Up Isolu:** Organized to make the community free of waste with less loitering and orientate the community on the need to prioritize and ensure a healthy environment.
 - The team were able to orientate the Isolu community about the impact of waste to the environment and health. I explained to the community on the need to prevent waste burning because of the negative impact it has on the ozone layer and human health. I further explained the major causes of air pollution as a result of improper disposal of waste.
 - We were able to make the community aware of the need to keep their surroundings clean from germs and diseases.
- **Community Immune Ambassador:** We have a mission "To break the chain of Covid 19 infection by orienting the populace about the need of proper hygiene and steps to prevent the continuous spread of Coronavirus in the society.

2018

2020.

LEADERSHIP/VOLUNTEER ACTIVITIES

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|--|-------------|
| • Vice President Departmental Association (EMTSA) | 2018 |
| • Assisted the HOC to execute many tasks and duties. | 2015 - 2020 |
| • Group representative during undergraduate days. | 2015 - 2020 |

SKILLS & INTERESTS

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|---|--|-----------------------------------|
| • Computer Literacy. | • Team Management & Capacity Building. | • Multitasking |
| • Strong Interpersonal & Communication Skills | • Research & Problem Solving | • Time Consciousness. |
| • Ability to perform Reliable & Strong Analytics. | • Time Management | • Outstanding Team Work & Spirit. |

TECH SKILLS: EXCEL, MICROSOFT WORD, POWER BI, SQL, R, PYTHON, WORDPRESS, SPSS & POWER POINT.

REFEREES

- Available on Request.