

# GAFAR MANSUR ABIOLA

**PROFESSIONAL SUMMARY** Results-driven microfinance professional with four years of experience driving financial inclusion among economically active poor people. Proven track record of managing a high-volume loan portfolio while maintaining a < 3% PAR (Portfolio at Risk). Skilled in client relationship management, credit risk assessment, and group lending methodologies.

- SKILLS**
- Proficiency in Microsoft Office Suites
  - Relationship building and management
  - Critical thinking and Complex problem solving
  - Cross-functional team collaboration
  - Strategic leadership and Team management
  - Google Workspace expertise
  - Effective communication and Interpersonal skills
  - Strategic time management and Organizational excellence
  - Adaptability and flexibility in dynamic environments

- EXPERIENCE**
- CREDIT OFFICER.** 08/2022 to Current  
**Grooming Centre, Igbogila.**
- Drive customer base growth through strategic acquisition of new customers
  - Responsible for overall activities of 20 or more groups, where each group consists of 10-30 members and the total number of members is 200 - 400.
  - Ensured that prospective loanees are selected in accordance with the Centre's Policy
  - Conduct comprehensive due diligence on prospective and existing customers to prevent fraud, ensure regulatory compliance, and minimize risk exposure.
  - Engage customers to understand their needs, deliver tailored financial solutions, evaluate product utilization, and identify cross-selling opportunities.
- FARM MANAGER** 02/2016 to 12/2017  
**Akinyooye Farms, Ogun**
- Make all decisions on planting, feeding, breeding, harvesting, and pest/disease control.
  - Hire, train, and schedule farm workers and equipment operators.
  - Ensure all farm equipment were in good condition.
- CORP MEMBER** 10/2014 to 10/2015

**Government Secondary School, Rafin Guza, Kaduna**

- Taught senior secondary classes Agricultural Science and Biology
- Ensured discipline is instilled in all the students.

**INTERN** 01/2011 to 06/2011

Land Mark Farm, Omu-Aran, Kwara State

- Poultry Section- Acquired first-hand experience in brooding day old chicks, vaccination, feeding and proper hygiene to reduce mortality rate.
- Fishery Section - Participated in stocking of ponds with either juvenile or fingerlings, artificial insemination, sorting of fishes based on sizes, harvesting and oven drying.
- Crop sections - Assisted in ploughing, planting and spraying of insecticides.

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**EDUCATION**

**Ekiti State University Ado-Ekiti, Ekiti State**

**Bachelor of Agriculture**

Soil and Environmental Science. 08/2014

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**LANGUAGES**

English Language

Yoruba Language