

IBITOYE EMMANUEL SEGUN

RESTAURANT MANAGER

📞 +2348168048031 @ bodmas234real@yahoo.com 📍 Segun Ibitoye Emmanuel 📍 Lagos state

EXPERIENCE

Outlet Manager

Sweet sensation confectionary

📅 11/2025 - Present 📍 Viva road, gbagada

- Staff management
- Inventory management
- Time management
- Trouble shooting
- Cost control
- Revenue growth

Restaurant manager

Food Concepts PLC

📅 02/2025 - 09/2025 📍 Muritala Mohammed airport international, Lagos state

- Staff supervision, training, and development. Ensuring high-quality service, handling complaints, and improving customer satisfaction.
- Inventory management, supply chain logistics, and maintaining a clean and safe environment.
- Budgeting, cost control, and profit optimization.
- Prioritizing tasks, managing staff schedules, and meeting deadlines.
- Effective communication with staff, customers, and suppliers.
- Problem-Solving: Resolving Customer complaints, staff conflicts, and operational
- (POS) systems, inventory management software, and other restaurant-specific.

Food And Beverage Manager

House 5 Royal

📅 01/2024 - 01/2025 📍 Ogba road, Agidingbi, ikeja Lagos

- Am competent about designing delicious and attractive menus and continuously making improvements. Forecasting, planning, sourcing, and ordering food supplies for the kitchen, as well as beverages to stock the bar and fridges. Building positive relationships with food and beverage vendors. Adhering to the food and beverage budget. Managing daily food and beverage operations. Following food and safety regulations. Maintaining positive customer relationships, processing complaints, and responding to customer needs. Assisting with marketing events. Creating and enforcing restaurant policies, targets, and KPIs. Hiring, training, and managing
- Deputy Managing Director Mr. Femi (08080352328)
- General manager Mrs Folashade (08034406074)

RESTAURANT MANAGER

EAT N Go (Domino's pizza)

📅 01/2019 - 12/2023 📍 Lagos state, Nigeria

- Led a team of 20 sales professionals, achieving increase in lead generation through strategic market analysis and tailored outreach campaign's
- Collaborated with the product team to develop messaging for new payment processing solutions, resulting in a 25% quarter-over-quarter growth in sales of tablet POS systems.
- Negotiated and closed deals with key accounts, contributing to a 30% increase in regional revenue within the first year.
- REFEREES:
Muyiwa Solakin: (GM domino's pizza)
[09051195299](tel:09051195299)/ [07066448776](tel:07066448776)
Jenifer:(District Supervisor domino's pizza)
[09087269794](tel:09087269794)/ [07040890502](tel:07040890502)

LANGUAGES

Yoruba
Native



English
Advanced



SKILLS

Revenue growth

Time management

Inventory management

Cost control

Customer service

Staff management

STATE OF ORIGIN

Osun state

Oshogbo L.G.A

PERSONAL DETAILS

📅 Date Of Birth:23rd May, 1988

📅 Nationality:Nigerian

📅 SEX:Male

📅 RELIGION:Christian

EDUCATION

Higher National Diploma in Business Administration

Moshood Abiola polytechnic

📅 02/2013 - 2018 📍 Ogun state

Degree and Field of Study

Sonmori Senior Comprehensive High School (SSCE)

📅 03/2000 - 09/2006

📍 Jungle bus stop, off ogba, ifako-ijaiye L.G.A, Lagos state.

Degree and Field of Study

Olu-Abiodun Private School

📅 03/1991 - 2000

📍 Iju Water works road, Ifako-Ijaye L.G.A Lagos State

SUMMARY

Enthusiastic sales leader with 8 years of experience driving business growth in fintech payment processing. Proficient in digital marketing, data analytics, and client relationship management; led a team to achieve increase in lead generation. Excels in fast-paced, dynamic environments and committed to professional development, ability to work under pressure, to troubleshoot on inventory issues.