

LOLU O. AYENI

SECURITY, RISK & CYBERSECURITY CONSULTANT | EXECUTIVE OPERATIONS LEAD

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EXECUTIVE SUMMARY

Results-driven senior security, risk, and operations executive with over 25 years of combined leadership spanning elite military special operations, corporate risk consulting, cybersecurity GRC, and strategic business transformation. Proven track record in designing resilient security solutions, conducting enterprise risk assessments for 100+ high-value clients/assets, and leading high-stakes missions. Accomplished business manager with documented impact including 35% revenue growth in 12 months, \$500K in secured funding, 30% operational cost reduction, and a 98% audit success rate. Expertly bridges elite tactical security operations with modern technical capability across NIST GRC frameworks, cloud security, Python/SQL analytics, and CRM automation.

CORE COMPETENCIES & TECHNICAL SKILLS

- **Security & Risk Leadership:** Security Risk Management, Enterprise Risk Assessments (100+ clients), Corporate Security Operations, Executive Protection (HNIs), Journey Management, Security Advance, Due Diligence, Background Checks, Covert Surveillance, Technical Surveillance Countermeasures (TSCM), Incident Response, Physical Red Teaming.
- **Business Leadership & Operations:** Strategic Planning & Execution, Business Transformation, Program & Project Management, Operational Efficiency Optimization, Budget & Resource Management, Contract Negotiation, Supply Chain & Logistics, Client Acquisition & Stakeholder Management.
- **Cybersecurity, Cloud & GRC:** NIST Cybersecurity & Risk Management Frameworks, Risk & Threat Management, Network Security & Protocols, SIEM, IDS/NIDS, Linux Command Line, AWS, Azure, Terraform, Kubernetes, Docker, Infrastructure as Code (IaC), CI/CD, Datadog, Entra ID, HIPAA & PCI-DSS Compliance.
- **Data Analytics & Data Protection:** Certified Data Protection Officer (CDPO), Compliance Governance, SQL, Python Automation, Power Query, Data Modeling, DAX, Advanced Excel (Pivot Tables, Dashboards, Lookup Functions).
- **CRM & Workflow Automation:** HubSpot Automation (Lead Scoring, Email Sequences, Deal Stage Automation), Salesforce (Process Builder, Flow, Approval Processes, Apex Triggers, Einstein AI), Zapier, LinkedIn Sales Navigator, Google Workspace, Slack, Zoom, Calendly, Trello.
- **Polyglot:** Fluent in French, Italian, German, Spanish, Portuguese, Japanese, Mandarin, Cantonese, Farsi, Hindi, Gujarati, Greek and Arabic.

PROFESSIONAL EXPERIENCE

Director of Projects | Obses Security Ltd. (04/2016 – Present)

- Lead end-to-end planning, execution, monitoring, and closure of major, highly complex client security projects, managing scope, schedules, budgets, and cross-functional teams.
- Serve as principal client liaison, integrating special operations expertise with business acumen to deliver tailored executive protection, journey management, and security equipment supply.
- Conduct comprehensive risk management assessments, develop client physical safety procedures, and facilitate specialized risk-management workshops and client training.
- Act as Incident Manager during critical emergencies and security incidents, ensuring immediate crisis response and peace of mind.

Managing Partner | Shnell Logistic Support Limited (01/2017 – Present)

- Spearhead business strategy and operations, driving 35% revenue growth in 12 months, securing \$500K in external funding, and expanding customer base by 50% and market reach by 40%.
- Manage a 15-member team, improving operational efficiency by 25% through process optimization and negotiating key supplier/vendor contracts that cut costs by 20%.
- Direct executive protection operations for High-Net-Worth Individuals (HNIs) and facilitate security advance and consultation for local and international clients across Africa.
- Conduct technical security audits, due diligence, background checks, covert surveillance, and Technical Surveillance Countermeasures (TSCM) for offshore and onshore clients.

Operations & Systems Manager | Halogen Security Company Limited (04/2016 – 01/2017)

- Optimized operational workflows across the organization, cutting costs by 30% while leading a 20-person team to boost overall productivity by 25%.
- Implemented modernized operating systems, reducing processing time by 40% and enhancing financial efficiency by 20% across 2M budget lines.
- Enforced strict compliance standards, achieving an outstanding 98% audit success rate.

Head, Secured Mobility & Risk Management | Halogen Security Company Limited (09/2014 – 04/2016)

- Directed enterprise security strategies that successfully reduced reported security incidents by 40%.
- Managed risk assessments for 100+ key organizational assets, raising compliance rates to 95% and increasing overall asset protection by 50%.
- Streamlined mobility operations to reduce emergency response times by 30% while leading a 25-member operational unit.

Head of Risk Management & Consultancy | Halogen Security Company Limited (09/2012 – 08/2014)

- Led comprehensive risk assessments for 100+ corporate clients, reducing client threat exposure by 40% and designing mitigation frameworks that improved compliance by 95%.
- Managed a 20-consultant team, increasing output efficiency by 25%; provided strategic risk advisory on \$5M+ projects, mitigating financial risks by 30%.
- Pioneered new risk-detection frameworks that increased risk detection capabilities by 50%.

Operations Lead (Director of Operations) | Wellbeing Foundation Africa (NGO) (11/2011 – 04/2012)

- Directed operations for a \$10M+ international NGO, managing a staff of 50 to increase efficiency by 30% and productivity by 25%.
- Streamlined supply chain and logistics processes, cutting fulfillment delays by 35% and reducing operational expenditure by 20%.
- Established key performance metrics and operational KPIs, elevating service delivery standards by 40%.

MILITARY SERVICE & SPECIAL OPERATIONS

Special Forces A-Team Leader (Major, USFOD-A) | United States Army (25 Years Army Service)

- Led a 12-member Special Forces Operational Detachment - Alpha (A-Team) on high-risk strategic missions, achieving a 95% mission success rate.
- Planned and executed 50+ combat and counter-threat operations, reducing regional threat levels by 40%.
- Trained and mentored tactical personnel, improving combat readiness by 30%, and coordinated with joint intelligence units to increase targeting accuracy by 50%.
- Managed mission logistics and specialized equipment, enhancing overall operational deployment efficiency by 25%.

Ranger Platoon Leader | US Army 75th Ranger Regiment ()

- Led a 40-member elite Ranger platoon on high-risk direct action missions, maintaining a 90% operational success rate.
- Planned and executed 60+ operations, reducing adversary threat capabilities by 35%.
- Trained soldiers to peak physical and combat proficiency (40% readiness improvement) and coordinated joint-force elements to boost mission effectiveness by 50%.

Security Clearance: Top Secret / USAP (Unacknowledged Special Access Programs)

Military Awards & Decorations: Purple Heart, Valorous Unit Award, Army Commendations, Army Achievements Medals, Army Good Conduct, Army National Defense, Southwest Asia Medals with 3 Silver Stars, Army Superior Unit Award, Army Sharpshooter, Army Expert Medical, Army Combat Medical, Army Master Parachutist, Army Pathfinder, Ranger Tab, Special Forces Tab.

EDUCATION & PROFESSIONAL CREDENTIALS

- **B.Sc., Premed Biology & Chemistry** — Texas A&M University–Kingsville, Texas, USA
- **High School Diploma** — International School of Geneva, Geneva, Switzerland

Specialized Tactical & Professional Training:

- Certified Data Protection Officer (CDPO)
- Survival, Evasion, Resistance and Escape (S.E.R.E.)
- Advanced Sensitive Site Exploitation
- Cellular, Document & Media Exploitation
- First Responder / Combat Life Saver