

MICHEAL AYODELE AYOMIDE

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PROFESSIONAL SUMMARY

Results-driven Sales Executive with experience in sales, credit administration, customer relationship management, and loan portfolio management. Proven ability to identify business opportunities, acquire new customers, build lasting client relationships, and achieve sales targets.

CORE SKILLS

Sales & Business Development, Customer Relationship Management, Lead Generation, Credit Administration, Customer Service, Negotiation, Communication, Microsoft Office, Teamwork, Time Management.

PROFESSIONAL EXPERIENCE**Sales Executive – Zedvance Finance Limited (2024–Present)**

- Prospect and acquire new customers.
- Build customer relationships.
- Guide loan applications.
- Follow up on repayments.

Credit Officer – First City Group Limited (2021–2023)

- Market loan products.
- Process credit applications.
- Monitor repayments.

Classroom Teacher – Radiance International School (2016–2017)

- Delivered lessons and assessed students.

EDUCATION

HND, Electrical & Electronic Engineering (2022)

ND, Electrical & Electronic Engineering (2019)

SSCE (2016)

FSLC (2010)

CERTIFICATIONS

NYSC (2024)

Certificate in Computer Fundamentals (MS Word, Excel & PowerPoint)

LANGUAGES

English, Yoruba, Hausa

REFERENCES

Available upon request.