MMADUABUCHI MIRACLE CHIOMA

Sales Representative & Human Kinetics Professional

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Address: 20, Adeponle Street, Amukoko, Lagos

LGA / **State:** Ihiala LGA, Anambra State

PROFESSIONAL SUMMARY

Dynamic, energetic, and result-oriented Sales Representative with a background in Human Kinetics and Sports Science. Skilled in customer relationship management, sales promotion, inventory oversight, and conflict resolution within fast-paced hospitality and retail environments. Proven ability to build positive customer rapport, drive revenue, and deliver excellent service.

CORE COMPETENCIES & SKILLS

- **Sales & Persuasive Communication:** Expert in product recommendation, upselling, and closing customer transactions.
- **Customer Service & Hospitality:** Promptly resolving guest inquiries and delivering exceptional dining experiences.
- **Point of Sale (POS) & Cash Handling:** Accurate transaction processing and daily sales record reconciliation.
- **Active Listening & Interpersonal Skills:** Building positive relations with diverse client demographics.
- **Team Collaboration & Energy:** High stamina, active physical engagement, and team coordination.
- **Problem Solving & Adaptability:** Efficiently managing high-volume service periods and customer issues.

WORK EXPERIENCE

Sales Representative

2022 – 2023

Mega Chicken Restaurant

- Welcomed customers, answered inquiries regarding menu offerings, and processed orders efficiently to ensure customer satisfaction.
- Applied active sales techniques and menu item recommendations, directly contributing to daily store revenue targets.
- Operated Point of Sale (POS) terminals to handle cash and digital transactions accurately.
- Maintained clean, well-organized service counters in compliance with strict hygiene and company brand standards.
- Collaborated with kitchen and floor personnel to streamline customer order execution during peak operational hours.

EDUCATION

University Education	**B.Sc / B.Ed in Human Kinetics & Sports Science** Nnamdi Azikiwe University (UNIZIK), Anambra State (2022 – 2026)
Secondary Education	**Senior Secondary School Certificate** Chambers Comprehensive College (2017 – 2022)
Primary Education	**First School Leaving Certificate** Givic Nursery and Primary School (2012 – 2016)

PERSONAL DETAILS

State of Origin	Anambra State
Local Government Area	Ihiala Local Government Area
Religion	Christianity

GUARANTOR

Obi Blessing Ogochukwu

Phone: 08035084164