

Nwachukwu Agu

PROJECT MANAGEMENT PROFESSIONAL (PMP)® | BUSINESS DEVELOPMENT & FINANCIAL OPERATIONS

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Career Objective

Certified Project Management Professional (PMP)® with over 10 years of experience planning, monitoring, and delivering initiatives across financial services, technology, and development-sector environments — including hands-on project coordination at a development-focused NGO. Currently Chief Operating Officer of ScanMe Tech Ltd, leading operations, product delivery, and commercial growth. Skilled at managing scope, budgets, stakeholders, and compliance across cross-functional teams, with a complementary track record in business development and financial operations that adds commercial and analytical depth to project delivery. Currently pursuing an MBA (National Open University of Nigeria).

Key Project Highlights

ScanMe Tech Ltd: Lead company-wide operations as COO — product delivery, go-to-market execution, budgets, compliance, and team performance.

WADHI (Woman Arise Development and Human Initiative): Coordinated development-project activities end-to-end — planning, budget tracking, stakeholder liaison, and donor/management reporting.

Ebonyi State Planning Commission (NYSC): Inspected and reported on infrastructure projects, monitoring progress and compliance against approved plans; trained peers on M&E methods.

Inter Digital Data Network: Coordinated fibre/data-network project rollouts, aligning delivery timelines across technical and client teams.

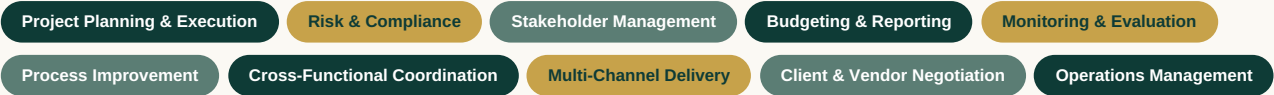
Markfema Nigeria: Led a financial process-improvement initiative from diagnosis to implementation, cutting operational inefficiencies.

Project Management Footprint Across My Career



Based on core responsibilities listed under Professional Experience — project management practices recur across nearly every role, not only titled PM positions.

Core Competencies



Certifications & Education

CERTIFICATIONS - Project Management Professional (PMP)® — 2013 - ICAN — Skill Level — 2021 - Project Management Training - Digital Marketing Certification — Fortis Microfinance Bank	EDUCATION - MBA (in progress) — National Open University of Nigeria - B.Sc. Economics, 2nd Class Honours — University of Nigeria, Nsukka (2008–2012) - SSCE — Wetland Comprehensive High School, Lagos (1999–2005)
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Professional Experience

Chief Operating Officer ScanMe Tech Ltd - Provide executive leadership for day-to-day operations, translating the company's strategy into operating plans, priorities, milestones and measurable targets. - Oversee product development and delivery of the company's payment verification platform (BarcoPay), coordinating developers, timelines, releases and quality standards. - Lead go-to-market and business development: merchant onboarding, partnerships, sales pipeline and market-entry planning. - Plan and control budgets, cash flow and financial reporting; approve expenditure and drive cost discipline across the business. - Establish internal controls, policies and SOPs; ensure legal and regulatory compliance, including contracts and intellectual-property protection. - Build, delegate to and manage the team; set KPIs, review performance and align cross-functional work to company goals. - Manage clients, vendors, partners and other stakeholders; negotiate agreements, identify and mitigate risks, and report to management.	Apr 2026 – Present
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Business Development Manager

Dec 2023 – Mar 2026

Inter Digital Data Network — Abuja

- Coordinated the rollout of fibre optic and data network solutions for new and existing clients, aligning delivery timelines with client requirements and internal technical teams.
- Tracked opportunity pipeline against milestones through structured, scheduled follow-ups, improving conversion consistency.
- Identified and scoped new business opportunities, expanding the organisation's footprint across key sectors.
- Managed client relationships post-onboarding to ensure retention and repeat business.

Business Development Executive

Nov 2023 – Jul 2024

Avilia HMO — Abuja

- Managed the onboarding pipeline for corporate and SME health plan clients, from lead qualification through plan activation.
- Coordinated cross-sell of solar energy systems to high-net-worth individuals alongside core HMO offerings.
- Built and maintained a client base through consistent engagement and follow-up.

Finance Associate

Jan 2021 – Nov 2023

Markfema Nigeria Limited — Abuja

- Managed financial planning, payroll, and payment-processing cycles, ensuring accuracy and compliance.
- Reviewed financial records to strengthen internal controls and reduce risk exposure.
- Recommended and implemented process improvements that boosted operational efficiency and reduced costs.

Business Development Officer

Jun 2020 – Dec 2020

Markfema Nigeria Limited — Abuja

- Sourced and qualified new business leads during a key organisational expansion phase.
- Promoted products and services across multiple channels, maintaining active client follow-up.

Assistant Project Manager

CORE PM ROLE

Aug 2019 – Mar 2020

WADHI — Woman Arise Development and Human Initiative

- Supported planning and day-to-day coordination of development-focused projects, tracking activities against work plans and timelines.
- Assisted in monitoring project budgets and expenditure, flagging variances to the project manager.
- Liaised with beneficiaries, community stakeholders, and field staff to ensure smooth project implementation.
- Compiled progress and activity reports to support monitoring, evaluation, and donor/management reporting.
- Helped identify project risks and implementation bottlenecks, escalating issues for timely resolution.

Account Officer

Sept 2018 – Jul 2019

Reliable Thrift & Credit Cooperative — Abuja

- Administered payroll, reconciled cash and bank statements, and delivered accurate financial reporting.
- Audited accounts and business plans, identifying discrepancies and strengthening control systems.
- Managed petty cash, batch cheques, and full documentation of assets and liabilities.

Internal Control Officer

Jun 2017 – May 2018

Fortis Microfinance Bank

- Reviewed financial tickets and monitored accounts to prevent fraud and ensure regulatory compliance.
- Assessed creditworthiness of loan applicants to protect portfolio quality.
- Compiled quarterly reports for executive management, supporting strategic decision-making.
- Mobilised fixed deposits from high-net-worth clients.

Business Development Officer

Jun 2014 – May 2017

Fortis Microfinance Bank

- Grew the loan and deposit client base through structured business sourcing.
- Disbursed and monitored loans, and engaged clients through the mobile money application.
- Assessed borrower eligibility and mobilised fixed deposits.

Project Inspector (NYSC)

Mar 2013 – Feb 2014

Ebonyi State Planning Commission

- Inspected infrastructure projects across Abakaliki and reported on progress and compliance against approved plans.
- Contributed development ideas to the Planning Commission's project pipeline.
- Trained fellow corps members on project monitoring and evaluation (M&E) methods.

Volunteer Experience

- Peer Education Facilitator, NYSC Scheme — coordinated HIV/AIDS awareness campaigns, including materials and community sensitisation.
- Executive Member, Nigerian Economics Students Association (NESA) — University of Nigeria, Nsukka.
- Led community outreach teams for banking-product sensitisation campaigns (market storm initiatives) at Fortis Microfinance Bank.