

OBAKPOLOR ABISOYE SOLOMON

11, Remmy Oguatu Street, Tedi Bus Stop, Tedi-Muwo, Ojo, Lagos

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SKILLS

- ❖ Excellent Communication skill
- ❖ Analytical and Problem-solving skill
- ❖ Business awareness
- ❖ Adaptability
- ❖ Team Lead
- ❖ Can Do Attitude

EDUCATION AND QUALIFICATION

INSTITUTION	QUALIFICATION	YEAR
Coker Secondary School, Orile Iganmu	West Africa Examination Council Certificate (WAEC)	2008
Federal University of Technology Akure (FUTA)	Bachelor of Technology (BTech) in Biochemistry. 2 nd Class Upper	2010 - 2015
British International Safety Organization	Basic First Aid/CPR, Fire Safety and Risk Management, Health, Safety and Environment (HSE 1,2 & 3)	2016 - 2017
Lagos State Employability Trust Fund/United Nation Development Program	Emergency Medical Technician (EMT)	2018
Google Data Analytics, E-commerce and Digital Marketing	Foundations of Data Analytics, Digital Marketing and E-commerce	2025 & 2026

WORK EXPERIENCE

Federal Institute of Industrial Research Oshodi (FIIRO)

2013 – 2015

Research Project & Industrial Trainee

Job Functions:

- ❖ Involved in analyzing the proximate composition of food products.
- ❖ Determined the heavy metals such as Fe, Cu, Al, Zn etc. in liquids using Atomic Absorption Spectrophotometer and Gas Chromatograph-Mass Spectrometer.
- ❖ Determined the microbial content in food such as yoghurt, fruit juice, smoked fish, honey, water etc.

Research Project Theme: Evaluation of the Hypolipidemic (Fat-Reducing) Effect of Methanolic Extract of *Rauvolfia vomitoria* leaves (Asofeyeje leaves) in Experimental Models (Lab Rats)

My study investigates the lipid-lowering (hypolipidemic) potential of the Methanolic Extract of *Rauvolfia vomitoria* leaves (Asofeyeje leaves) in high cholesterol fed rats. Administration of cholesterol to rats (30) for 40days induced a significant increase in the lipid level in the plasma and tissue and also increase the activities of Alanine aminotransferase (ALT), Aspartate aminotransferase (AST) and Alkaline Phosphatase (ALP). However, the administration of 150 - 200 kg/mg of *R. vomitoria* methanolic extract to the rats reversed the lipid(cholesterol) levels in the plasma, tissue, ALT, AST and ALP to near normal. The extract of *R. vomitoria* was found to be rich in hypolipidemic properties with no toxic effects on rats when administered at a normal dose level of 150-200kg/mg.

A survey was conducted on the indigenes of Ilara Mokin village in Ondo State and result obtained shows that the indigene uses this leaves as a traditional medicine for ailments like hypertension (high blood pressure) and insomnia(sleeplessness).

National Youth Service Corp, Batch A, Enugu

Apr 2016 – Apr 2017

Chemistry and Mathematics Teacher

Job Functions:

- ❖ Taught Basic 10 Students Chemistry and Mathematics and prepared two students for Cowbellpaedia Mathematics Competition.
- ❖ Planned and delivered lesson in line with national curriculum.
- ❖ Ensured students' behavioral and classroom management improved.
- ❖ Maintained a safe and quiet learning environment for pupils.
- ❖ Engaged students in extracurricular classes and activities.

Sweet Sensation Confectionery

May 2017 – June 2018

Quality Control Executive

Job Functions:

- ❖ Inspect food products to ensure they conforms or deviates from production standards and where deviation occurs, I recommend necessary corrective measures.
- ❖ Discuss inspection results with those responsible for productions.
- ❖ Remove any products and materials that fails to meet specifications.

OPAY

Aug 2018 – Oct 2019

Business Development Specialist

Job Functions:

- ❖ Research the market to identify new business opportunity.
- ❖ Explain to prospects about the benefits of using Opay App and follow up with them in order to close the business deal.
- ❖ Respond to clients' issues regarding rendered services in a timely fashion.
- ❖ Develop cordial relationship with clients in order to generate high volume of sales and referrals.
- ❖ Guide and train colleagues on how to get more users.
- ❖ Perform competitor analysis toward obtaining increased market shares.

United Bank of Africa (UBA)

Nov 2019 – Dec 2021

Relationship Manager

Job Functions:

- ❖ Utilize the knowledge of UBA Policies to evaluate, advice, sell and cross sell products to prospects and clients based on their needs.
- ❖ Establish clients' needs by asking them relevant banking questions.
- ❖ Participate in market storms, community fairs and clusters marketing events to get clients that need our products.
- ❖ Process paperwork and ensure existing and new client's information are complete and up to date.
- ❖ File report to ensure the numbers of products and policies processed on a weekly, monthly and quarterly basis.
- ❖ Build strong relationship with clients based on trust and respect.

AB Microfinance Bank

Jan 2022 – August 2025

Senior Credit Analyst

Job Functions:

- ❖ Processing loan applications and conducting preliminary research on each applicant to determine credit worthiness.
- ❖ Communicate with prospects to explain details of their loans including interest rates, term of repayment and other important details.
- ❖ Reviewing loan applications to determine whether applicants meet the criteria for credit worthiness and the type of loan that best meet the borrower's needs.
- ❖ Reviewing credit reports and other financial records to assess applicants' ability to repay loans.

- ❖ Participate actively in individual, group and branch marketing storms.
- ❖ Present to credit committees and partners details about the applicants and loan applications.
- ❖ Visit and evaluate potential clients' businesses and homes to ascertain their worthiness to get loan.
- ❖ Work closely, share insight and expertise with partners in Sales, Account Management, and Finance & Strategy.
- ❖ Follow up on loan repayment before and/or on the payment date thereby maintaining PAR at 0.6%.

DavoDani Microfinance Bank
SME Business Associate

September 2025 – Till Present

Job Functions:

- ❖ Collaborate with the sales team to identify and cultivate relationships with SME clients, understanding their financial needs, and tailoring solutions accordingly.
- ❖ Explore new business opportunities to expand SME portfolio and market presence.
- ❖ Work closely with product development teams to create innovative financial products and services tailored to the unique requirements of SMEs.
- ❖ Ensure compliance with regulatory requirements and company policies.
- ❖ Implement risk management strategies to ensure the stability and security of SME financial transactions and loan portfolios.
- ❖ Develop and execute strategies to enhance access to stress-free banking, payment solutions, and tailored loans for SMEs.
- ❖ Assist clients with completing necessary documentation for transactions.
- ❖ Counsel clients on loan policies and restrictions.
- ❖ Follow up on loan repayment before and/or on the payment date thereby maintaining PAR at 0%.

HOBBIES

Studying, Interpersonal Relationship, Football and Lawn Tennis.

REFEREE

On Request