

OKWUOBU ANTHONY SUNDAY

No. 1 Joke B Oluwaji Street, Coker Estate, Orisunbare, Alimosho, Lagos State

08065049733 | aosbizzy@gmail.com

PROFESSIONAL SUMMARY

Detail-oriented and analytical Biochemistry graduate with over 4 years of experience in data-driven operations, process monitoring, team coordination, and compliance enforcement across FMCG and field services. Holds a BTech in Biochemistry and a Diploma in Systems Information Management, combining strong laboratory science foundation with technical reporting and quality systems knowledge. Proven track record of maintaining 100% data accuracy, ensuring process adherence, and improving operational efficiency. Actively seeking a Quality Assurance role in pharmaceuticals, food production, or manufacturing, where scientific rigor, documentation discipline, and continuous improvement are key.

SOFT SKILLS AND COMPETENCIES

- ◆ **Analytical Thinking & Problem-Solving** – Ability to interpret data, identify trends, and make informed decisions that improve performance and outcomes.
- ◆ **Clear Communication & Reporting** – Clear verbal and written communication for engaging clients, coordinating teams, and reporting to stakeholders.
- ◆ **Team Collaboration & Cross-functional Coordination** – Proven ability to lead, motivate, and work effectively with cross-functional and diverse teams.
- ◆ **Problem-Solving & Adaptability** – Strong capacity to resolve field, operational, and system challenges in fast-paced and changing environments.
- ◆ **Time Management & Deadline Adherence** – Consistent ability to prioritize tasks, meet deadlines, and maintain high standards of responsibility and reliability.
- ◆ **Adaptability & Quick Learning**
- ◆ **Attention to Detail & Precision**

WORK EXPERIENCE

MEDICAL REPRESENTATIVE

MeCure Pharmaceuticals – Oshodi, Lagos State

| March 2025 – Present |

- ◆ Interfaced with Pharmacists, PPMDs, and other customers.
- ◆ Built and maintained strong relationship with Doctors, Pharmacist and key decision makers.
- ◆ Promote and provided information about leading pharmaceutical products to health care professionals.
- ◆ Stayed updated on industry trends, competitor activities, product knowledge and contributed to overall business growth.

MARKET/BUSINESS DEVELOPER (RAZZL CARBONATED SOFT DRINK)

Ultimum Limited - Port Harcourt, Rivers State

| June 2023 – Dec 2023 |

- ◆ Ensured 100% compliance with data collection and reporting standards across 1,000+ retail/wholesale outlets.
- ◆ Monitored product availability, pricing, and competitor activity, providing accurate market intelligence for quality and distribution planning.
- ◆ Collaborated with sales and logistics teams to reduce stock-outs by 20% through timely and accurate reporting.
- ◆ Onboarded 50+ new outlets, maintaining strict adherence to operational guidelines and documentation protocols.

FIELD DATA ENUMERATOR (EVERY DEALER SURVEY – CSDs)

Ultimum Limited - Port Harcourt, Rivers State

| April 2023 – Sept 2023 |

- ◆ Profiled and validated data from 1000+ outlets with 100% accuracy, supporting route-to-market and quality monitoring systems.

AREAS OF EXPERTISE

- Quality Control, Compliance & Process Monitoring
- Data Validation & Accurate Reporting
- Sales Operations & Performance Optimization
- Field Operations, Team Coordination, Training & Performance Management
- Inventory & Stock Quality Control
- Systems Information Management & Data Reporting
- Market Intelligence & Trend Analysis

TECHNICAL SKILLS

- HTML
- CSS
- JAVASCRIPT
- ReactJS
- SQL
- MongoDB
- Figma
- JAVA

- ◆ Collected detailed product and pricing data with insights on product availability, pricing, and competitor presence, contributing to improved distribution efficiency.
- ◆ Completed field surveys ahead of schedule, enabling early data analysis and faster strategic decision-making.

SALES SUPERVISOR (EXPANSION PROJECT)
Chi Limited – Port Harcourt, Rivers State

| Jan 2022 – Oct 2022 |

- ◆ Supervised 15–25 field expansion officers, ensuring 100% compliance with reporting standards, KPI targets and process guidelines.
- ◆ Led territory expansion that grew active outlet coverage by 45%, while maintaining quality checks on product placement and visibility.
- ◆ Conducted performance monitoring and coaching improving team efficiency and data accuracy by 25%.
- ◆ Enforced operational compliance and timely submission of daily reports, contributing to smooth project execution.

FIELD SALES REPRESENTATIVE
Chi Limited – Port Harcourt, Rivers State

| Jan 2022 – Oct 2022 |

- ◆ Executed daily field activities across 100+ outlets, achieving 90-95% of monthly sales target.
- ◆ Onboarded 150+ new retail accounts, ensuring proper documentation, product delivery and stock quality checks.
- ◆ Monitored product freshness and shelf conditions, reporting any quality deviations to supervisors.
- ◆ Submitted 100% accurate daily sales, stock, and market intelligence reports, contributing to a 20% reduction in product stock-outs.

INTERNSHIP/ASSISTANT ROLES
Hydraulic Global Resources – Portharcourt, Rivers state

| July 2019 – Jan 2020 |

- ◆ Internship/ SIWES Industrial Training at Hydraulic Global Resources

Cerjon Projects & Services, Jolt Risen Ltd - Portharcourt, Rivers State

| Aug 2013– July 2015 |

- ◆ Assisted in inventory management, store layout planning, and product quality checks
- ◆ Gathered, market intelligence on consumer reactions and competitor products.
- ◆ Analyzed sales data to identify trends and supported corrective actions for underperforming lines.

EDUCATION
BACHELOR OF TECHNOLOGY (B.Tech) – Biochemistry 2025 Federal University of Technology, Owerri (FUTO)
TRAINING AND CERTIFICATIONS
DIPLOMA in INFORMATION SYSTEMS MANAGEMENT (DISM) Aptech Computer Education, Portharcourt (2025)
SOFTWARE DEVELOPMENT Aptech Computer Education, Portharcourt (2025)

- Microsoft Office (Excel, Access, Word, Outlook, PowerPoint)
- Google tools
- CRM & Sales Tracking Softwares

LANGUAGE

English