

ODUMOSU TAIWO MICHAEL

B.Sc., PGDEd.(in view)

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Idimu Alimosho, Lagos

Gender: Male

Nationality: Lagos, Nigerian



Seeking a challenging work and an enabling environment for creativity and all-round excellence. Greatly concern about human development through conscious, professional and ethical use of human capital/resources towards evolution of smart environment attaining great, prosperous nation and world at large.

PROFESSIONAL SKILLS

Technical Skills

- ❖ **Server Administration:** Proficiency in managing hybrid server environments (on-premises + cloud), including installation, configuration, and maintenance.
- ❖ **Networking Fundamentals:** Strong understanding of TCP/IP, DNS, DHCP, and routing concepts.
- ❖ **Virtualization & Cloud Technologies:** Experience with virtualization platforms and cloud integration.
- ❖ **PC Hardware & Software Support:** Skilled in troubleshooting, repairing, and optimizing PCs.
- ❖ **Operating Systems:** Competence in Windows Server and desktop OS management.
- ❖ **Security Practices:** Knowledge of system hardening, user access control, and data protection.

Professional Competencies

- ❖ **Problem-Solving:** Ability to diagnose and resolve technical issues efficiently.
- ❖ **Analytical Thinking:** Skilled at identifying system bottlenecks and implementing solutions.
- ❖ **Documentation & Reporting:** Experience in creating clear technical documentation and reports.
- ❖ **Adaptability:** Comfortable working across hybrid environments and learning new technologies quickly.

Soft Skills

- ❖ **Communication:** Explaining technical concepts to non-technical stakeholders.
- ❖ **Collaboration:** Working effectively in team-based IT projects.
- ❖ **Customer Service Orientation:** Supporting end-users with patience and professionalism.
- ❖ **Time Management:** Handling multiple tasks and prioritizing effectively under deadlines.

EDUCATIONAL BACKGROUND

2024 – Till date National Open University of Nigeria, Lagos
PGD Education

2024 – Till date Ensign College, Idaho USA
B.Sc. in Information Technology (Student)

2025 Ensign College USA (TestOut)
Certified Hybrid Server Pro Certification

2024 BYU-Pathway
PC Pro Certification (TestOut)

2010 – 2018 National Open University of Nigeria, Lagos
B.Sc. Agricultural Extension & Management

2018 Florintech Computer Institute, Ikeja Lagos
Diploma in Computer System and Networking Management

Dec.12, 2017	Enterprise Development Centre, Pan-Atlantic University <i>Certificate in Marketing Management</i>
Dec.14, 2017	Enterprise Development Centre, Pan-Atlantic University <i>Certificate in Financial Management</i>
Dec. 2011	Material Academy, Yaba Lagos <i>Certificate in Advance Information Management & Documentation</i>

WORK EXPERIENCE

2004 -2008: TECHNO SCHOOL COLLEGE, Olorunfunmi St.,Oworonshoki Lagos.

Post: *Basic Science & Basic Tech Teacher*

- ❖ **Curriculum Delivery:** Develop and deliver engaging lesson plans for Basic Science (Biology, Chemistry, Physics, and Earth Science) and Basic Tech (Introductory Technology, Engineering drawing, and Materials).
- ❖ **Practical Instruction:** Lead hands-on sessions in the science laboratory and technical workshops to demonstrate scientific principles and technical skills such as basic woodworking, metalwork, or electronics.
- ❖ **STEM Integration:** Incorporate modern educational technology and hardware-focused STEM practices (e.g., basic coding or hardware troubleshooting) to prepare students for the digital economy.
- ❖ **Assessment & Feedback:** Conduct regular continuous assessments, termly examinations, and project evaluations to monitor and report on student progress to parents and school management.
- ❖ **Classroom Management:** Maintain a disciplined, safe, and inclusive learning environment conducive to technical and scientific exploration.

2009 -2011: DEL ESTATE ENT.

Post: *Marketing Executive (Freelance)*

- ❖ Developed and executed marketing plans for diverse land subscription packages and outright sales to attract high-yield prospects and investors.
- ❖ Facilitated the end-to-end sales process for outright land portions, leveraging strong negotiation skills to close deals and meet monthly revenue targets
- ❖ Established and nurtured long-term relationships with clients, maintaining a detailed database to track preferences and investment history
- ❖ Proactively identified and engaged potential clients through networking, cold calling, and digital marketing to build a robust pipeline of qualified leads.

2016- 2019 STANDARD ALLIANCE LIFE ASSURANCE LTD

Post: *Marketing Executive*

- ❖ Identify and pursue new business opportunities through market research, cold calling, and competitor analysis
- ❖ Generate and qualify leads to achieve assigned sales targets within a designated territory
- ❖ Provide exceptional after-sales service and conduct regular follow-ups via phone, email, or face-to-face meetings
- ❖ Handle customer inquiries, complaints, and policy renewals to ensure high retention rates.
- ❖ Conduct needs assessments and deliver professional sales presentations or product demonstrations to potential clients.

2020 - 2022 : STARMACO & ASSOCIATES LTD, Idimu

Post: *Marketing Executive, and Branch Manager*

- ❖ **Site Prospecting:** Leading "market-in" strategies by visiting new construction sites within the Alimosho/Idimu axis to pitch premium Turkish, Israeli, and MDF doors directly to Site Engineers and Developers.
- ❖ **Contract Negotiation:** Managing high-value contracts for house construction, carport fabrication, and large-scale door installations.
- ❖ **Client Relationship Management (CRM):** Overseeing the management of houses and estates under the firm's portfolio, ensuring tenant satisfaction and maintenance standards.
- ❖ **Inventory Control:** Managing the stock of diverse door types (Turkish, Israeli, MDF, and China) to ensure availability and prevent overstocking or stockouts.
- ❖ **Block Industry Oversight:** Supervising the production and quality control of vibrated blocks to ensure they meet construction standards for both internal projects and external sales.
- ❖ **Technical Supervision:** Overseeing the fabrication and installation teams for carports and handrails to ensure safety and aesthetic precision on-site.
- ❖ **Branch Profitability:** Setting and achieving monthly sales targets for doors and block supplies while managing the branch's operational budget.
- ❖ **Staff Coordination:** Managing a diverse team of sales executives, block moulders, and fabrication technicians, ensuring they meet deadlines and quality benchmarks.
- ❖ **Logistics Coordination:** Organizing the timely supply and delivery of doors and blocks to various sites to maintain client trust.

2017-2023/- Till date: JIJING ONLINE MARKET PLACE

Post: *Customer Relation Manager (CRM) Remote*

- ❖ **Lead Generation:** Identify and register new business owners (Sellers) across various sectors such as Electronics, Fashion, Real Estate, and Cars.
- ❖ **Onboarding:** Guide new sellers through the process of setting up their Jiji accounts and effectively listing their products to meet platform rules.
- ❖ **Selling Premium Packages:** Enlighten sellers on the benefits of Jiji's Premium Services (e.g., Boost Packages) to increase their visibility and sales.
- ❖ **Upselling:** Encourage existing clients to upgrade their current packages to achieve higher Returns on Investment (ROI).
- ❖ **Meeting Targets:** Work toward individual weekly and monthly sales and revenue KPIs.
- ❖ **Client Engagement:** Maintain regular contact with sellers to ensure satisfaction and foster long-term loyalty.
- ❖ **Feedback Collection:** Extract meaningful insights from clients to help Jiji improve its service offerings.
- ❖ **Conflict Resolution:** Act as the first point of contact for complaints, resolving issues such as blocked accounts or payment disputes promptly.
- ❖ **CRM Tool Utilization:** Consistently use the internal CRM system to update client records, track sales progress, and manage invoices.
- ❖ **Ad Management:** Post or edit advertisements on behalf of clients while ensuring they adhere to Jiji's quality standards.
- ❖ **Performance Reporting:** Prepare regular reports on account status and client performance for

management

2022 – Till date INSTITUTE AND SEMINARY THE CHURCH OF JESUS CHRIST OF LATER-DAY SAINTS,
Idimu ward, Lagos Egbeda stake

Post: *Seminary Class Teacher (Voluntary Service)*

- ❖ **Teach with the Spirit:** Invite the Holy Ghost into the classroom so students can gain a personal testimony of the Seminary and Institute of Religion (S&I) curriculum.
- ❖ **Scripture Mastery:** Guide students in understanding and applying key **Doctrinal Mastery** passages to real-life challenges they face in Lagos.
- ❖ **Christ-Centered Lessons:** Follow the Teaching in the Savior's Way principles to ensure every lesson focuses on the Atonement of Jesus Christ.
- ❖ **Retention:** Keep a close eye on the youth of Idimu Ward. Reach out to those who are struggling or missing classes to show they are valued.
- ❖ **Graduation Progress:** Help students meet the requirements for graduation, including attendance and completing the Elevate Learning Experiences.
- ❖ **Attendance Tracking:** Use the WISE (Worldwide Institute and Seminary Education) platform to log daily attendance and credit for the Egbeda Stake records.
- ❖ **Stake Coordination:** Liaise with your **Stake Seminary Supervisor** and the Bishopric of Idimu Ward to align on youth activities and spiritual goals.
- ❖ **Safe Space:** Ensure the classroom is a physically and spiritually safe environment, strictly following the Church's Youth Protection Policies.
- ❖ **Class Culture:** Foster a culture of "love, share, and invite" among the students in the Lagos Egbeda Stake.

LANGUAGE ABILITY

- ❖ Yoruba language
- ❖ English language

LEADERSHIP/CHURCH CALLING

- 2003 - 2004 :** **JET Club President**
Ogbo Community Comprehensive High School, Ijebu Ode, 2004 Set
- 2017 - 2021:** **The Ward Executive Clerk:**
The Church of Jesus Christ of Latter-day Saints, Idimu ward Lagos.
- 2020 –Till date:** **Diamond 3 Team Leader of 280 Team Members**
Longrich Bioscience International (Networking Business)
- 2021 – May 2026 :** **Stake Clerk**
Lagos Nigeria Egbeda Stake, The Church of Jesus Christ of Latter-day Saints, Abule Odu B/stop Egbeda, Lagos
- 2022 – Till date:** Stake Called Seminary Teacher
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POLITICAL EXPERIENCE

2025 Lagos State Local Government Election – Ward B, Egbe Idimu LGA - Leader

- Councillorship Candidate, Action Alliance Party
 - Campaigned on community development, youth empowerment, and improved local governance.
 - Achieved **second place** in the election, demonstrating strong grassroots support and effective mobilization.
 - Built networks with community leaders, stakeholders, and residents to promote inclusive representation.
 - Ward D, Membership mobilization Chairman
 - Ward Leader
 - Alimosho Federal Constituency II, House of Representative Candidate, 2027 General Election
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INTERESTS

- ❖ Reading and Researching
 - ❖ Traveling
 - ❖ Teaching and facilitating
 - ❖ Marketing/Administrative
 - ❖ Climbing tree
 - ❖ Singing and cooking
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ACTIVITIES /SKILLS

Skill improvement, Operating computer, internet surfing, Teaching

REFEREE

At request