

PETER OLOLADE RAJI

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PROFILE STATEMENT

Resourceful, Articulated background in Agricultural and Economics. Graduate with professional training in project implementation, HR technology with a progressive background in customer relationship management, A proficient communicator, team builder/player with practical problem solving techniques, innovatively oriented while finding a way of maintaining standard, easily adapted to constant changing work environment with the ability to multi-task, I seek to join a steadfast organization with potentials for self-actualization, job satisfaction and professionalism in order to contribute to the corporate growth of the organization.

SKILLS AND CAPABILITIES

Interpersonal Skills	Risk Management
Project Implementation	Problem Solving
Good Communicator	Cooperate Communication
CRM Expert	Accident Investigator
MS Office	Customer Retention
Multi-Tasking	Organizational Development
Diplomat in Computer Training	Personal Effectiveness Safety
Officer	Business Developer
Human Resource	Digital Marketing

PROFESSIONAL EXPRIENCES

**STREAMLINE TILES AND CONSTRUCTION
BUSINESS DEVELOPER**

**2023 – Till date
LAGOS STATE**

Work Experience

- Recruiting, Training and Supervising Staff
- Managing budget
- Increasing Revenue
- Creating good relationship with potential clients and generating new leads
- Increase the company's growth and capacity
- Handling of company's tax records and payment
- Maintaining statistical and financial records
- Training the company's marketing team on how to generate leads and meet targets
- Representing the company in conferences and different occasions.
- Planning and maintaining works, events and room bookings

- Handling customer's complaint and queries.
 - Ensuring compliance with health and safety legislation and licensing laws.
 - Making sales target with my team.
 - Digital Marketing.
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- Content Creator.

BRIT PROPERTIES NIGERIA LIMITED
UNIT MANAGER AND HUMAN RESOURCES ASSOCIATE

2021 - 2023
LAGOS STATE

- Recruiting, Training and Supervising Staff
- Managing budgets.
- Generate over 100 leads and convert 13 to client.
- Sold a 4 bedroom duplex in Lekki.
- Meet up to 150m quarterly target.
- Digital Market.
- Sold Over 25 Plot of Land
- Business Content Creator
- Maintaining statistical and financial records
- Planning maintenance work, events and room bookings
- Handling customers complain and queries
- Ensuring compliance with health and safety legislation and licensing laws.
- Making sales target with my team.

NATIONAL YOUTH SERVICE CORP

2020 - 2021

LILBURM FARM

OGUN STATE

GROWTH AND MARKETING MANAGER.

- Bring in sales and making sure the monthly target is achieved.
 - Developing the sales by increasing the profit from 12% to 25%
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- Bridging the gap between the company and their target audience.

LEISURE SPRING HOTEL
MANAGER

2018 - 2020
OSUN STATE

- Recruiting, Training and Supervising Staff
- Managing budget
- Maintaining statistical and financial records
- Planning maintenance work, events and room bookings
- Handling customers complain and queries
- Ensuring compliance with health and safety legislation and licensing laws

EDUCATION

M.S.C (Economics)

Institution/School: Ladoke Akintola University of Science and Technology.

B.S.C (Agricultural Science & Economics)

Institution/School: Ladoke Akintola University of Science and Technology.

Senior West Africa Examination Council [WAEC].

Institution/School: Osun North diocesan comprehensive high school, Agbeye, Iree, Osun state.

Junior West Africa Examination Council [WAEC].

Institution/School: Osun North diocesan Comprehensive high school, Agbeye, Iree, Osun state

PERSONAL DATA

Nationality: Nigerian

State of Origin: Osun State

Marital Status: Single

REFEREES:

Referees available on request.