

Building 10, Road J, Unilag Estates, Lagos State, Nigeria

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OGUNKOYA KEHINDE M.

OBJECTIVES

- Develop and execute annual business plan, identifying key objective, opportunities, and setting sales targets, collaborate with local partners and distributors to prospect and acquire new clients, fostering a robust pipeline for sustainable business growth.
- Cultivate and nurture exceptional client relationships, ensuring satisfaction among partners and stakeholders, and also participate in trade shows and industry conferences to expand professional networks.
- Equip the team with the tools, training, and strategies needed to succeed, conduct in-depth market analysis to uncover untapped opportunities.

PERSONAL PROFILE

- Sex: Male
- Marital Status: Single
- Languages Spoken: English, Yoruba, Arabic, Boki,
- Passport No A12539093

ACADEMIC EDUCATION

- Singhanian University 2020 - 2022
- Moshood Abiola Polytechnic, Abeokuta 2002 – 2008
- Oriwu Model College, Ikorodu 1994 – 2000
- Akoka Primary School, Akoka 1987 - 1993

SUMMARY OF ACADEMIC QUALIFICATIONS

- Master of Business Administration (M. B. A) OPERATIONS MANAGEMENT.
- Higher National Diploma.
(H.N.D) Mass Communications. (Lower Credit)
- Advanced Level Certificate.
- First School Leaving Certificate.

PROFESSIONAL EDUCATION

- Nigerian Institute of Public Relations. 2008 - 2009
- Nigerian Institute of Management (Chartered) 2009
- Security Industry Regulatory Agency (S.I.R.A.) 2021
- Grant Employment Professional Certification in
Sales, Negotiations, Product Specializations. 2021

SUMMARY OF PROFESSIONAL QUALIFICATIONS

- Professional Certificate of Public Relations (Stage I) July 2008
- Professional Certificate of Public Relations (Stages II) December 2008
- Professional Diploma of Public Relations July 2009
- Professional Certificate in Management November 2009
- Professional Certification in Security Guard,
- Customer Services,
- Fire Safety
- People of Determination March 2021

PROFESSIONAL MEMBERSHIP

- Associate Nigerian Institute of Public Relations (ANIPR)
- Graduate Nigerian Institute of Management (GNIM)

PROFESSIONAL EXPERIENCE

2014 till date	DP WORLD Jebel Ali Freezone, Dubai, U.A.E.
Post Held	Business Development Manager
One Year Working Experience 2013	Prime Tutors College 4, Abdul Street, Abule-Oja, Lagos State
Post Held	Assistant Coordinator
Three Years Working Experience 2010	Olive Estate and Properties {A subsidiary of Olive Network Limited} 206, Muri Okunola Street, Victoria Island, Lagos State
Post Held	Administrative / Public Relations Officer
Six Months Working Experience 2010	Independent National Electoral Commission {INEC}, Shomolu Chapter. Lagos State.
Post Held	Poll Clerk
	Independent National Electoral Commission {INEC}, Shomolu Chapter. Lagos State.
Post Held	Assistant Registration Officer 1
	Independent National Electoral Commission {INEC}, Shomolu Chapter. Lagos State.
Post Held	Revision Officer
One Year NYSC Programme 2009	Audience (Furniture) Nigeria Limited Jibowu, Yaba, Lagos State.
Post Held	Industrial Attaché

NYSC COMMUNITY DEVELOPMENT SERVICE GROUP

Environmental CDS Group
Boki Local Government Cross River State

POST HELD WITH DATES

Public Relations Officer

July 2009 to June 2010.

SEMINARS / WORKSHOP ATTENDED

FIRSTLINCOLN TECHNOLOGIES
INFORMATION COMMUNICATION TECHNOLOGY (I.C.T.)
THEME: FOREX TRAINING
ASSEMBLAGE OF COMPUTER SYSTEMS OCTOBER 2007

JCI MAPOLY BUSINESS SEMINAR
THEME: INVESTING IN CAPITAL MARKET AND
ICT COMPLIANCE OCTOBER 2008

IEC CAREER TRAINING NETWORK
THEME: JOB CREATION AND AWARENESS MARCH 2010

PROFESSIONAL COMPUTER EDUCATION

DYNAMIC COMPUTER INSTITUTE AUGUST 2009

PROFESSIONAL SKILLS / EXPERIENCE

Data Management
Tally ERP (Enterprise Resource Planning)
SAP (System Applications and Products in Data Processing)
Microsoft Office Suite: Ms Word, Excel, PowerPoint.
Stakeholder Management
Strong Problem-Solving
Tableau Dashboard
Project Management
Dynamics D365, SAP/S4HANA,
Content Square, Medallia,
Salesforce, Tealium CDP
Hubstaff, Blue Yonder

REFERENCE

SONIA KHIARI

Admin Manager
Dubai Ports (DP WORLD)
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KUNLE R. ASHAFI

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Nigeria Police College, Ikeja, Lagos State
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JUMOKE OGUNKOYA

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