

HAPPINESS ESSOR

Abuja 901101

essorhappiness8@gmail.com

+234 814 809 6129

Economist and certified educator (TRCN) with proven experience in teaching, sales, and customer engagement. Skilled in economic analysis, curriculum development, communication, and relationship management, with a strong record of improving performance and delivering results. Adept at problem-solving, stakeholder engagement, and capacity building, bringing versatile expertise applicable across education, corporate, and development sectors.

Willing to relocate: Anywhere

Work Experience

Direct Sales Agent (DSA)

First City Monument Bank (FCMB)-Abuja

November 2025 to July 2026

Dedicated and results-driven Direct Sales Agent (DSA) with experience in the banking sector, specifically with First City Monument Bank (FCMB). Proven ability to meet and exceed sales targets, build strong customer relationships, and promote financial products effectively. Skilled in customer acquisition, lead generation, and delivering excellent client service.

Promoted and sold bank products such as savings accounts, current accounts, loans, and digital banking services.

Generated new leads through field marketing, referrals, and cold calling.

Opened and managed customer accounts in line with bank policies and regulatory requirements.

Built and maintained strong relationships with clients to ensure repeat business and referrals.

Achieved and consistently exceeded monthly sales targets.

Educated customers on banking products and financial solutions tailored to their needs.

Ensured proper documentation and compliance with KYC (Know Your Customer) requirements.

Collaborated with team members and supervisors to improve sales strategies and performance.

Economics Teacher

Government secondary school kubwa.-Abuja

August 2024 to August 2025

As an Economics Teacher, I delivered engaging and practical lessons that connected economic theories to real-world applications, equipping students with critical thinking, analytical, and problem-solving skills. Beyond classroom teaching, I designed curricula, developed instructional materials, and implemented student-centered learning strategies that improved academic performance and fostered intellectual curiosity.

Key Contributions & Skills:

- Applied core economics knowledge in areas such as microeconomics, macroeconomics, markets, and development studies to build student understanding and decision-making capacity.
- Conducted research, data interpretation, and classroom assessments to measure learning outcomes and adapt teaching methodologies.
- Facilitated seminars, debates, and projects, strengthening students' communication, teamwork, and leadership skills.

- Collaborated with colleagues and school management on policy planning, curriculum review, and student welfare initiatives.
- Mentored and guided students on career pathways, financial literacy, and personal development.
- Maintained high professional standards as a licensed educator with the Teachers Registration Council of Nigeria (TRCN).

This role enhanced my expertise in education, economic analysis, communication, people management, project coordination, and stakeholder engagement—transferable skills that are highly valuable in education, research, development projects, corporate training, and organizational leadership.

Sales Representative/Customer Care service

OLIVE COLLECTION LTD-River State

April 2019 to August 2021

Delivered excellent customer service and drove sales growth by building strong client relationships, understanding customer needs, and providing tailored solutions. Handled inquiries and complaints with professionalism, ensuring customer satisfaction and retention. Gained expertise in communication, negotiation, conflict resolution, and record management while consistently meeting targets and supporting business development initiatives.

Education

Economics and Education (Bachelor Degree)

Ignatius Ajuru University of Education.-Port Harcourt

January 2019 to December 2023

Skills

- Effective Communication.
- Problem-Solving & Conflict Resolution.
- Negotiation & Persuasion.
- Customer Relationship Management

Certifications and Licenses

Teachers Registration Council of Nigeria (TRCN)

September 2024 to Present

Teachers Registration Council of Nigeria (TRCN) is a regulatory agency of the Federal Government of Nigeria under the Federal Ministry of Education. It is responsible for the regulation, licensing, and professional development of teachers at all levels of the Nigerian education system. Membership demonstrates a commitment to professional teaching standards, ethical practice, and continuous capacity development in line with national and global best practices.

Additional Information

- Languages: English (Fluent).
- Digital Skills: Proficient in MS Office Suite (Word, Excel, PowerPoint).
- Community Involvement: Actively engaged in youth empowerment, financial literacy advocacy, and community development initiatives.

- Professional Interests: Research in economics, education reform, sustainable development, and technology-driven learning.