

SHERIFF ABOLAJI USMAN

✉ sheriffabolaji@gmail.com | ☎ 2348034679195 | 🌐 Ojo, Lagos State, Nigeria

Sales and Operations Specialist | Global Citizen | Barber and Classroom Teacher

CAREER STRATEGIC PURPOSE

I am passionately advancing my career by integrating innovative strategies that enhance operational efficiency and drive productivity. By pursuing global postgraduate education, I aim to deepen my expertise in operations and supply chain analytics, equipping myself with the skills needed to lead transformative projects on a global scale. My commitment to leveraging data-driven insights to inform strategic decision-making is unwavering, and I am dedicated to fostering a culture of creativity and continuous improvement. As I continue to grow professionally, I am focused on expanding my impact in the fields of operations management, supply chain logistics, and customer relationship management, with the ultimate goal of contributing to dynamic, forward-thinking organizations worldwide.

PERSONAL BIODATA

Date of Birth: 9th July
Gender: Male
Nationality: Nigerian
Interests: Operations Management, Supply Chain Analytics, Customer Relationship Management
Preferred Call Name: Sheriff

WORK EXPERIENCE

SHERIFFGOLD BUSINESS VENTURE & Goodness, Success and Mercy Schools: Barber and Classroom Teacher

📍 Location: Ojo- Lagos, NG | 📅 Duration: September 2021 - Till Date

Job Description and Key Achievements

As a dedicated team member at my current workplace, I drive innovation by implementing new strategies that enhance efficiency and productivity. I actively seek opportunities to streamline processes, resulting in a 20% reduction in project turnaround time. By leveraging data analytics, I identify trends that inform decision-making and guide our initiatives. My role encompasses overseeing cross-functional projects, where I collaborate with diverse teams to foster a culture of creativity and problem-solving. I lead training sessions that empower my colleagues to embrace new technologies, contributing to a 30% increase in team performance metrics. Through these efforts, I not only fulfill my responsibilities but also contribute to a dynamic work environment that prioritizes growth solutions.

GNLD NIGERIA: Human Resources Management and Sales Representative

📍 Location: Lagos Nigeria, | 📅 Duration: December 2015 - October 2016

Job Description and Key Achievements

Securing Presentations. Handling health talk in various organizations Recruiting success line to grow my business. I was groomed to face crowds and deliver health talk and the effectiveness of GNLD products,. I meets new people on daily basis that's really gave a lot of joy there by increased my sales experiences.

Nigerian Guinness Plc , Ikeja LAGOS, Nigeria: Sales Representative

📍 Location: Allen Avenue,Ikeja, Lagos, NG | 📅 Duration: August 2014 - December 2015

Job Description and Key Achievements

Receiving variety of brands of drinks from Factory Dispatching different brands to our potential customers. Good customer relations with specific skills in sales

EDUCATION AND TRAINING

Higher National Diploma (Purchasing And Supply)

Air Force Institute Of Technology(AFIT) NAFBASE, Kaduna State, Nigeria), Nigeria | Graduated July 2018

REFERENCES

Available on request