

SHITTU ADEMOLA RASHEED

INVENTORY • PROCUREMENT • SUPPLY CHAIN • LOGISTICS • SALES

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PROFESSIONAL SUMMARY

Logistics, Inventory and Supply Chain professional with 7+ years of hands-on experience across retail and supermarket operations, supporting inventory control, demand forecasting, procurement, supplier coordination, logistics documentation and sales operations. Experienced in managing high-volume inventory across 15,000+ SKUs, cycle counting, stock reconciliation, GRN/PO processing, FIFO/FEFO controls, variance analysis and ERP-based reporting. Skilled in Excel reporting and using stock, sales and market data to strengthen inventory accuracy, product availability, pricing decisions and operational control.

CORE COMPETENCIES

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| • Inventory Management & Stock Control | • Procurement & Purchase Orders | • Supply Chain Operations |
| • Logistics & Distribution Coordination | • Demand Forecasting & Replenishment | • Supplier Coordination |
| • Cycle Counting & Reconciliation | • FIFO / FEFO & Expiry Control | • GRN / Waybill / POD Documentation |
| • Reorder Point Planning | • Excel Reporting & Data Analysis | • Shrinkage & Variance Investigation |
| • Sales Operations & Team Supervision | • Market Surveys & Competitor Price Analysis | • Markup Benchmarking & Margin Protection |

TECHNICAL SKILLS

ERP / Inventory: Odoo ERP, SAP MM, Oracle WMS, QuickBooks, ERP inventory models and management reports
Analytics: Microsoft Excel, stock and sales analysis, inventory variance reporting, demand and replenishment tracking

PROFESSIONAL EXPERIENCE

Inventory & Sales Manager

Shoppi by Braw Supermarket | Osogbo, Nigeria | Nov 2025 – Aug 2026

- Coordinated inventory audits and cycle counts across 15,000+ SKUs, strengthening stock accuracy and availability.
- Applied FIFO/FEFO controls for expiry-sensitive products and supported reduction of waste, expiry losses and avoidable stock exposure.
- Led team market surveys to compare competitor selling prices and review markup benchmarks across high-volume SKUs, helping correct pricing gaps and protect margins.
- Investigated stock variances by comparing physical counts, ERP records, receiving documents and transfer records, then followed up on corrective actions.
- Supported daily sales operations, team supervision, replenishment decisions, stock availability and operational reporting.

Inventory Manager

Emirate Supermarket / Mall | Ilorin, Kwara State | Oct 2024 – Nov 2025

- Managed cycle counts and inventory reconciliation for high-volume SKU categories using ERP inventory records.
- Reconciled purchase orders, GRNs, invoices, delivery notes and stock transfers to improve receiving and inventory accuracy.
- Used variance analysis to identify shrinkage, posting errors, receiving gaps and inventory discrepancies, supporting loss-reduction actions.
- Monitored FIFO/FEFO application and followed up with suppliers on fast-moving and expiry-sensitive products.
- Supported POS-based sales operations, stock availability and sales reporting while coordinating with warehouse and store teams.

Inventory & Store Operations

Mantess Mega Supermarket | Nigeria | Sept 2019 – Sept 2024

- Supported day-to-day inventory control, stock tracking, goods receiving, documentation and shelf availability across supermarket operations.
- Assisted with physical stock counts, stock reconciliation, expiry monitoring and investigation of discrepancies between stock records and physical quantities.
- Maintained and checked receiving and transfer documentation, supported replenishment decisions and escalated stock issues for timely resolution.
- Worked with sales and store colleagues to maintain accurate records, improve product availability and support customer service.

SELECTED ACHIEVEMENTS

- **High-Volume Inventory Control:** Supported stock audits and cycle counts across 15,000+ SKUs, helping strengthen stock accuracy and availability.
- **Market Surveys & Markup Benchmarking:** Led team market surveys to compare competitor prices and correct markup benchmarks across high-volume SKUs, supporting margin protection and better pricing decisions.
- **Inventory Accuracy & Loss Prevention:** Investigated physical-versus-system variances, receiving gaps, posting errors and stock-transfer discrepancies to support timely corrective action.
- **Procurement & Receiving Controls:** Reconciled purchase orders, GRNs, invoices and delivery notes to improve documentation checks and identify receiving discrepancies.

- **Supply Chain & Replenishment:** Monitored fast-moving stock, reviewed replenishment requirements and followed up on supplier deliveries to support product availability.
- **Logistics Documentation:** Supported accurate receiving and transfer records and coordination between store and warehouse operations.
- **Expiry & Waste Control:** Monitored FIFO/FEFO practices and expiry-sensitive items to help reduce avoidable waste and expiry losses.
- **Sales Operations:** Used POS-related reporting, stock checks and sales coordination to support daily operations, team supervision and informed replenishment decisions.

EDUCATION

Bachelor's Degree in Mechanical Engineering

Obafemi Awolowo University (OAU), Ile-Ife, Nigeria | 2019

NATIONAL YOUTH SERVICE CORPS (NYSC)

National Youth Service Corps (NYSC) — Certificate of National Service

Kogi State, Nigeria | March 2020 – February 2021

2020 Batch A (COVID-19 period) | Year of completion: 2021