

OLUWADARE TOLULOPE

Kosoko Street,Ojodu Berger.

Lagos State

+2348103024391 pelumitolulope51@gmail.com

Gender: Female

Date of Birth: 14th June, 1998

Place of Birth: Lagos state.

State of Origin: Ekiti State.

Nationality: Nigeria

Career Objectives:

To be totally commitment to my organization; by using my knowledge, skills to enhance the success of the organization thereby achieving personal development and career success.

Personal Attributes:

- ❖ Ability to stay focused on the achievement of key goals and Objectives at all times.
- ❖ Ability to organise and coordinate variety of activities within a demanding environment.
- ❖ Ability to understand and strategically adapt in a rapidly changing environment.
- ❖ Passion for excellence, team spirit and result-orientation.
- ❖ Ability to pay attention to details with good analytical skills
- ❖ Strong interpersonal skills as well as strong oral and written communication skills

INSTITUTION ATTENDED WITH DATE:

- ❖ Ekiti State University, Ekiti State, Nigeria – B.Ed in Adult Education and English Language **August 2015 – October 2019**
- ❖ Integrity International School, Lagos State (Secondary School), Lagos, Nigeria – Senior School Certificate Examination (SSCE) **September 2008 – July 2014**
- ❖ Deltoy Group of School, Lagos State (Nursery and Primary), Lagos, Nigeria – First School Leaving Certificate (FSLC) **September 2001 – July 2008**
- ❖ National Youth Service Corps **November 2022 to October 2023**

AWARDS

- Award of Honor: Presented by the Ekiti State University Female Leaders
- Award of Honor as the Vice President of the Faculty of Education, Ekiti State University, Ekiti State
- Most Popular Female in the Faculty of Education, Ekiti State University, Ekiti State

WORK EXPERIENCE

Berger paints/Nacho Technical company -Sales Executive (March 2026- till date)

- Identify and approach potential customers.
- Present and explain products or services to clients.
- Meet sales targets and increase company revenue.
- Negotiate prices and close sales deals.
- Maintain strong relationships with existing customers.
- Prepare sales reports and keep customer records.
- Follow up with customers after sales to ensure satisfaction.
- Monitor market trends and competitors' activities.
- Coordinate with the marketing and customer service teams.
- Resolve customer complaints and provide support.

■ Samsung Ltd – Product Consultant (2023–till March 2026)

- Attend to customers politely
- Explain the features and specifications of Samsung phone
- Recommend products based on customers' needs and budget.
- Meet sales targets and increase product awareness.
- Arrange and maintain product displays in the store.
- Monitor stock levels and report fast-selling or low-stock items.
- Assist customers with basic troubleshooting or product setup.
- Gather customer feedback and report market trends to supervisors.
- Compete strategically with rival brands by highlighting Samsung's advantages.

■ Vivo Communication Technology Co. Ltd, Nigeria – Brand Promoter (Ekiti Branch) April 2021 – May 2023

- ✓ Advertising the brand phone models to customers online and at our stores
- ✓ Giving adequate reports of the monthly sales and gifts given to loyal customers
- ✓ Follow up on promising customers

■ Grant Group of Schools, Idi Osan, Oke Aro, Ogun State – English Language Teacher August 2014 – June 2015

- ✓ Teaching the student on the use of English Language
- ✓ Constructive Lexis and Structure

SKILLS

- Leadership Traits
- Decision Making
- Microsoft Office
- Microsoft Suite Proficiency
- Word, Excel, PowerPoint
- Proficiency in Windows Operating System

- Windows 7, 8, 10, 11

HOBBIES:

- ✓ Reading
- ✓ Learning
- ✓ Travelling

REFEREES

Available on request